

| AMEREN NYSE-AEE | | RECENT PRICE | P/E RATIO | Trailing: 17.1 Median: 13.0 | RELATIVE P/E RATIO | DIV'D YLD | VALUE LINE | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|---|--------------|--------------------------------|--------------------|--------------|--------------|--------------|--------------|--------------|---------------------------------------|--------------|------------------------|--------------------------------------|--------|--------|-----------------------------|-----------|------|-------|-----------------------|------|-------|--------|--------------------------------|------------------------|-------|-----------------|-----------------------|--------|-------|-------|------------------------|-------|-------|--------|------------------------|-------|-------|-------|-----------------------------|-------|--------------------|-------|------|------|------|------|------|------|------|------|------|------|------|--------------------|------|-------------------|------|------|------|------|------|------|------|------|------|------|------|------|-------------------|------|-----------------------|------|------|------|------|------|------|------|------|------|------|------|------|-----------------------|------|-----------------------|------|------|------|------|------|------|------|------|------|------|------|------|-----------------------|------|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|-------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------------|--------|---------------------|------|------|------|------|------|------|------|------|------|------|---------------------------------------|--|---------------------|------|--------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|--|--------------------|------|-----------------------|------|------|------|------|------|------|------|------|------|------|--|--|-----------------------|------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|------|-------------------|------|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|-----|---------------------|-----|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------------|-------|-----------------------|------|------|------|------|------|------|------|------|------|------|------|------|-----------------------|------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------------------|-------|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|-------|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|------------------------|-------|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|-------|--------------------|-------|-----------------------|------|------|------|------|------|------|------|------|------|------|------|------|-----------------------|------|-----------------------|-------|-------|-------|-------|-------|-------|-------|------|-------|------|------|------|-----------------------|------|------------------------|-------|-------|-------|-------|-------|-------|-------|------|-------|------|------|------|------------------------|------|--------------------|------|------|----|------|------|------|------|----|------|------|------|------|--------------------|------|------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------------------------|-----|
| TIMELINESS 3 Raised 2/18/05 SAFETY 1 Raised 7/17/92 TECHNICAL 4 Lowered 3/25/05 BETA .75 (1.00 - Market) | | High: 39.5 Low: 30.8 | 42.0 34.6 | 44.1 36.0 | 43.8 34.5 | 44.3 35.6 | 42.9 32.0 | 46.9 27.6 | 46.0 36.5 | 45.3 34.7 | 46.5 37.4 | 50.4 40.6 | 52.0 47.7 | Target Price Range 2008 2009 2010 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2008-10 PROJECTIONS Price High 55 (+15%) Price Low 45 (-5%) Gain Ann'l Total Return 8% Gain Ann'l Total Return 4% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Insider Decisions M J J A S O N D J to Buy 0 0 0 0 0 0 0 0 0 0 Options 3 0 0 1 0 6 5 1 0 to Sell 4 1 1 2 1 8 7 1 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Institutional Decisions 2Q2004 3Q2004 4Q2004 to Buy 167 171 177 to Sell 125 113 108 Hld's(000) 105449 101343 103551 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AMEREN HISTORY Ameren was formed on December 31, 1997 through the merger of Union Electric and CIPSCO. Each common share of Union Electric was exchanged for 1.00 share of Ameren, while each common share of CIPSCO was exchanged for 1.03 Ameren shares. Premerger data are for Union Electric only and are not comparable to Ameren data. | | <table border="1"> <thead> <tr> <th>Year</th> <th>1995</th> <th>1996</th> <th>1997</th> <th>1998</th> <th>1999</th> <th>2000</th> <th>2001</th> <th>2002</th> <th>2003</th> <th>2004</th> <th>2005</th> <th>2006</th> <th>© VALUE LINE PUB, INC.</th> <th>08-10</th> </tr> </thead> <tbody> <tr> <td>Revenues per sh</td> <td>20.59</td> <td>22.13</td> <td>24.24</td> <td>24.18</td> <td>25.68</td> <td>28.10</td> <td>32.64</td> <td>24.93</td> <td>28.20</td> <td>26.45</td> <td>34.20</td> <td>34.45</td> <td>Revenues per sh</td> <td>35.30</td> </tr> <tr> <td>"Cash Flow" per sh</td> <td>5.14</td> <td>5.12</td> <td>4.96</td> <td>5.36</td> <td>5.36</td> <td>6.11</td> <td>6.33</td> <td>5.28</td> <td>6.29</td> <td>5.45</td> <td>5.90</td> <td>6.40</td> <td>"Cash Flow" per sh</td> <td>6.45</td> </tr> <tr> <td>Earnings per sh A</td> <td>2.95</td> <td>2.86</td> <td>2.44</td> <td>2.82</td> <td>2.81</td> <td>3.33</td> <td>3.41</td> <td>2.66</td> <td>3.14</td> <td>2.84</td> <td>3.00</td> <td>3.10</td> <td>Earnings per sh A</td> <td>3.15</td> </tr> <tr> <td>Div'd Decl'd per sh B</td> <td>2.46</td> <td>2.51</td> <td>2.54</td> <td>Div'd Decl'd per sh B</td> <td>2.54</td> </tr> <tr> <td>Cap'l Spending per sh</td> <td>3.05</td> <td>3.18</td> <td>2.77</td> <td>2.37</td> <td>4.16</td> <td>6.77</td> <td>7.99</td> <td>5.11</td> <td>4.19</td> <td>3.65</td> <td>3.30</td> <td>3.25</td> <td>Cap'l Spending per sh</td> <td>3.15</td> </tr> <tr> <td>Book Value per sh C</td> <td>22.71</td> <td>23.06</td> <td>22.00</td> <td>22.27</td> <td>22.52</td> <td>23.30</td> <td>24.26</td> <td>24.93</td> <td>26.73</td> <td>30.15</td> <td>31.05</td> <td>31.75</td> <td>Book Value per sh C</td> <td>33.85</td> </tr> <tr> <td>Common Shs Outs'tg E</td> <td>102.12</td> <td>102.12</td> <td>137.22</td> <td>137.22</td> <td>137.22</td> <td>137.22</td> <td>138.05</td> <td>154.10</td> <td>162.90</td> <td>195.00</td> <td>196.00</td> <td>199.00</td> <td>Common Shs Outs'tg E</td> <td>208.00</td> </tr> <tr> <td>Avg Ann'l P/E Ratio</td> <td>12.6</td> <td>13.8</td> <td>15.5</td> <td>14.2</td> <td>13.5</td> <td>11.0</td> <td>12.1</td> <td>15.8</td> <td>13.5</td> <td>16.2</td> <td colspan="2">Bold figures are Value Line estimates</td> <td>Avg Ann'l P/E Ratio</td> <td>16.0</td> </tr> <tr> <td>Relative P/E Ratio</td> <td>.84</td> <td>.86</td> <td>.89</td> <td>.74</td> <td>.77</td> <td>.72</td> <td>.62</td> <td>.86</td> <td>.77</td> <td>.86</td> <td colspan="2"></td> <td>Relative P/E Ratio</td> <td>1.05</td> </tr> <tr> <td>Avg Ann'l Div'd Yield</td> <td>6.6%</td> <td>6.3%</td> <td>6.7%</td> <td>6.3%</td> <td>6.7%</td> <td>6.9%</td> <td>6.2%</td> <td>6.1%</td> <td>6.0%</td> <td>5.5%</td> <td colspan="2"></td> <td>Avg Ann'l Div'd Yield</td> <td>5.1%</td> </tr> <tr> <td>Revenues (\$mill)</td> <td>2102.7</td> <td>2260.4</td> <td>3326.5</td> <td>3318.2</td> <td>3523.6</td> <td>3855.8</td> <td>4505.9</td> <td>3841.0</td> <td>4593.0</td> <td>5160.0</td> <td>6700</td> <td>6860</td> <td>Revenues (\$mill)</td> <td>7340</td> </tr> <tr> <td>Net Profit (\$mill)</td> <td>314.1</td> <td>304.9</td> <td>347.3</td> <td>399.1</td> <td>397.8</td> <td>469.8</td> <td>481.0</td> <td>393.0</td> <td>517.0</td> <td>530.7</td> <td>595</td> <td>625</td> <td>Net Profit (\$mill)</td> <td>660</td> </tr> <tr> <td>Income Tax Rate</td> <td>40.0%</td> <td>39.3%</td> <td>40.3%</td> <td>40.1%</td> <td>39.4%</td> <td>39.1%</td> <td>38.4%</td> <td>38.9%</td> <td>36.8%</td> <td>37.0%</td> <td>37.0%</td> <td>37.0%</td> <td>Income Tax Rate</td> <td>37.0%</td> </tr> <tr> <td>AFUDC % to Net Profit</td> <td>4.1%</td> <td>4.4%</td> <td>3.7%</td> <td>3.0%</td> <td>3.6%</td> <td>2.9%</td> <td>4.3%</td> <td>2.8%</td> <td>1.9%</td> <td>2.0%</td> <td>2.0%</td> <td>2.0%</td> <td>AFUDC % to Net Profit</td> <td>2.0%</td> </tr> <tr> <td>Long-Term Debt Ratio</td> <td>41.0%</td> <td>41.1%</td> <td>43.5%</td> <td>41.0%</td> <td>42.4%</td> <td>44.4%</td> <td>44.2%</td> <td>46.0%</td> <td>47.3%</td> <td>45.0%</td> <td>46.0%</td> <td>45.5%</td> <td>Long-Term Debt Ratio</td> <td>46.0%</td> </tr> <tr> <td>Common Equity Ratio</td> <td>53.9%</td> <td>53.9%</td> <td>52.4%</td> <td>54.8%</td> <td>53.5%</td> <td>51.8%</td> <td>52.2%</td> <td>51.4%</td> <td>50.6%</td> <td>53.0%</td> <td>52.0%</td> <td>53.0%</td> <td>Common Equity Ratio</td> <td>52.5%</td> </tr> <tr> <td>Total Capital (\$mill)</td> <td>4302.0</td> <td>4372.6</td> <td>5760.2</td> <td>5580.7</td> <td>5773.4</td> <td>6176.9</td> <td>6419.3</td> <td>7468.0</td> <td>8606.0</td> <td>11080</td> <td>11695</td> <td>11925</td> <td>Total Capital (\$mill)</td> <td>13445</td> </tr> <tr> <td>Net Plant (\$mill)</td> <td>5435.4</td> <td>5382.7</td> <td>6987.1</td> <td>6928.0</td> <td>7165.2</td> <td>7705.7</td> <td>8426.6</td> <td>8914.0</td> <td>10917</td> <td>11085</td> <td>11165</td> <td>11215</td> <td>Net Plant (\$mill)</td> <td>11185</td> </tr> <tr> <td>Return on Total Cap'l</td> <td>8.9%</td> <td>8.5%</td> <td>7.5%</td> <td>8.7%</td> <td>8.2%</td> <td>8.9%</td> <td>8.7%</td> <td>6.5%</td> <td>7.4%</td> <td>6.0%</td> <td>6.5%</td> <td>6.5%</td> <td>Return on Total Cap'l</td> <td>6.5%</td> </tr> <tr> <td>Return on Shr. Equity</td> <td>12.4%</td> <td>11.8%</td> <td>10.7%</td> <td>12.1%</td> <td>12.0%</td> <td>13.7%</td> <td>13.4%</td> <td>9.7%</td> <td>11.4%</td> <td>8.5%</td> <td>9.5%</td> <td>9.5%</td> <td>Return on Shr. Equity</td> <td>9.0%</td> </tr> <tr> <td>Return on Com Equity D</td> <td>13.0%</td> <td>12.4%</td> <td>11.1%</td> <td>12.6%</td> <td>12.5%</td> <td>14.3%</td> <td>14.0%</td> <td>9.9%</td> <td>11.6%</td> <td>9.0%</td> <td>9.5%</td> <td>9.5%</td> <td>Return on Com Equity D</td> <td>9.0%</td> </tr> <tr> <td>Retained to Com Eq</td> <td>2.2%</td> <td>1.5%</td> <td>1%</td> <td>1.2%</td> <td>1.2%</td> <td>3.4%</td> <td>3.6%</td> <td>2%</td> <td>2.2%</td> <td>1.0%</td> <td>1.5%</td> <td>1.5%</td> <td>Retained to Com Eq</td> <td>2.0%</td> </tr> <tr> <td>All Div'ds to Net Prof</td> <td>84%</td> <td>88%</td> <td>99%</td> <td>90%</td> <td>91%</td> <td>77%</td> <td>75%</td> <td>98%</td> <td>81%</td> <td>90%</td> <td>85%</td> <td>82%</td> <td>All Div'ds to Net Prof</td> <td>81%</td> </tr> </tbody> </table> | | | | | | | | | | | Year | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB, INC. | 08-10 | Revenues per sh | 20.59 | 22.13 | 24.24 | 24.18 | 25.68 | 28.10 | 32.64 | 24.93 | 28.20 | 26.45 | 34.20 | 34.45 | Revenues per sh | 35.30 | "Cash Flow" per sh | 5.14 | 5.12 | 4.96 | 5.36 | 5.36 | 6.11 | 6.33 | 5.28 | 6.29 | 5.45 | 5.90 | 6.40 | "Cash Flow" per sh | 6.45 | Earnings per sh A | 2.95 | 2.86 | 2.44 | 2.82 | 2.81 | 3.33 | 3.41 | 2.66 | 3.14 | 2.84 | 3.00 | 3.10 | Earnings per sh A | 3.15 | Div'd Decl'd per sh B | 2.46 | 2.51 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | Div'd Decl'd per sh B | 2.54 | Cap'l Spending per sh | 3.05 | 3.18 | 2.77 | 2.37 | 4.16 | 6.77 | 7.99 | 5.11 | 4.19 | 3.65 | 3.30 | 3.25 | Cap'l Spending per sh | 3.15 | Book Value per sh C | 22.71 | 23.06 | 22.00 | 22.27 | 22.52 | 23.30 | 24.26 | 24.93 | 26.73 | 30.15 | 31.05 | 31.75 | Book Value per sh C | 33.85 | Common Shs Outs'tg E | 102.12 | 102.12 | 137.22 | 137.22 | 137.22 | 137.22 | 138.05 | 154.10 | 162.90 | 195.00 | 196.00 | 199.00 | Common Shs Outs'tg E | 208.00 | Avg Ann'l P/E Ratio | 12.6 | 13.8 | 15.5 | 14.2 | 13.5 | 11.0 | 12.1 | 15.8 | 13.5 | 16.2 | Bold figures are Value Line estimates | | Avg Ann'l P/E Ratio | 16.0 | Relative P/E Ratio | .84 | .86 | .89 | .74 | .77 | .72 | .62 | .86 | .77 | .86 | | | Relative P/E Ratio | 1.05 | Avg Ann'l Div'd Yield | 6.6% | 6.3% | 6.7% | 6.3% | 6.7% | 6.9% | 6.2% | 6.1% | 6.0% | 5.5% | | | Avg Ann'l Div'd Yield | 5.1% | Revenues (\$mill) | 2102.7 | 2260.4 | 3326.5 | 3318.2 | 3523.6 | 3855.8 | 4505.9 | 3841.0 | 4593.0 | 5160.0 | 6700 | 6860 | Revenues (\$mill) | 7340 | Net Profit (\$mill) | 314.1 | 304.9 | 347.3 | 399.1 | 397.8 | 469.8 | 481.0 | 393.0 | 517.0 | 530.7 | 595 | 625 | Net Profit (\$mill) | 660 | Income Tax Rate | 40.0% | 39.3% | 40.3% | 40.1% | 39.4% | 39.1% | 38.4% | 38.9% | 36.8% | 37.0% | 37.0% | 37.0% | Income Tax Rate | 37.0% | AFUDC % to Net Profit | 4.1% | 4.4% | 3.7% | 3.0% | 3.6% | 2.9% | 4.3% | 2.8% | 1.9% | 2.0% | 2.0% | 2.0% | AFUDC % to Net Profit | 2.0% | Long-Term Debt Ratio | 41.0% | 41.1% | 43.5% | 41.0% | 42.4% | 44.4% | 44.2% | 46.0% | 47.3% | 45.0% | 46.0% | 45.5% | Long-Term Debt Ratio | 46.0% | Common Equity Ratio | 53.9% | 53.9% | 52.4% | 54.8% | 53.5% | 51.8% | 52.2% | 51.4% | 50.6% | 53.0% | 52.0% | 53.0% | Common Equity Ratio | 52.5% | Total Capital (\$mill) | 4302.0 | 4372.6 | 5760.2 | 5580.7 | 5773.4 | 6176.9 | 6419.3 | 7468.0 | 8606.0 | 11080 | 11695 | 11925 | Total Capital (\$mill) | 13445 | Net Plant (\$mill) | 5435.4 | 5382.7 | 6987.1 | 6928.0 | 7165.2 | 7705.7 | 8426.6 | 8914.0 | 10917 | 11085 | 11165 | 11215 | Net Plant (\$mill) | 11185 | Return on Total Cap'l | 8.9% | 8.5% | 7.5% | 8.7% | 8.2% | 8.9% | 8.7% | 6.5% | 7.4% | 6.0% | 6.5% | 6.5% | Return on Total Cap'l | 6.5% | Return on Shr. Equity | 12.4% | 11.8% | 10.7% | 12.1% | 12.0% | 13.7% | 13.4% | 9.7% | 11.4% | 8.5% | 9.5% | 9.5% | Return on Shr. Equity | 9.0% | Return on Com Equity D | 13.0% | 12.4% | 11.1% | 12.6% | 12.5% | 14.3% | 14.0% | 9.9% | 11.6% | 9.0% | 9.5% | 9.5% | Return on Com Equity D | 9.0% | Retained to Com Eq | 2.2% | 1.5% | 1% | 1.2% | 1.2% | 3.4% | 3.6% | 2% | 2.2% | 1.0% | 1.5% | 1.5% | Retained to Com Eq | 2.0% | All Div'ds to Net Prof | 84% | 88% | 99% | 90% | 91% | 77% | 75% | 98% | 81% | 90% | 85% | 82% | All Div'ds to Net Prof | 81% |
| Year | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB, INC. | 08-10 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Revenues per sh | 20.59 | 22.13 | 24.24 | 24.18 | 25.68 | 28.10 | 32.64 | 24.93 | 28.20 | 26.45 | 34.20 | 34.45 | Revenues per sh | 35.30 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| "Cash Flow" per sh | 5.14 | 5.12 | 4.96 | 5.36 | 5.36 | 6.11 | 6.33 | 5.28 | 6.29 | 5.45 | 5.90 | 6.40 | "Cash Flow" per sh | 6.45 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Earnings per sh A | 2.95 | 2.86 | 2.44 | 2.82 | 2.81 | 3.33 | 3.41 | 2.66 | 3.14 | 2.84 | 3.00 | 3.10 | Earnings per sh A | 3.15 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Div'd Decl'd per sh B | 2.46 | 2.51 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | 2.54 | Div'd Decl'd per sh B | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cap'l Spending per sh | 3.05 | 3.18 | 2.77 | 2.37 | 4.16 | 6.77 | 7.99 | 5.11 | 4.19 | 3.65 | 3.30 | 3.25 | Cap'l Spending per sh | 3.15 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Book Value per sh C | 22.71 | 23.06 | 22.00 | 22.27 | 22.52 | 23.30 | 24.26 | 24.93 | 26.73 | 30.15 | 31.05 | 31.75 | Book Value per sh C | 33.85 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Common Shs Outs'tg E | 102.12 | 102.12 | 137.22 | 137.22 | 137.22 | 137.22 | 138.05 | 154.10 | 162.90 | 195.00 | 196.00 | 199.00 | Common Shs Outs'tg E | 208.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avg Ann'l P/E Ratio | 12.6 | 13.8 | 15.5 | 14.2 | 13.5 | 11.0 | 12.1 | 15.8 | 13.5 | 16.2 | Bold figures are Value Line estimates | | Avg Ann'l P/E Ratio | 16.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Relative P/E Ratio | .84 | .86 | .89 | .74 | .77 | .72 | .62 | .86 | .77 | .86 | | | Relative P/E Ratio | 1.05 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avg Ann'l Div'd Yield | 6.6% | 6.3% | 6.7% | 6.3% | 6.7% | 6.9% | 6.2% | 6.1% | 6.0% | 5.5% | | | Avg Ann'l Div'd Yield | 5.1% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Revenues (\$mill) | 2102.7 | 2260.4 | 3326.5 | 3318.2 | 3523.6 | 3855.8 | 4505.9 | 3841.0 | 4593.0 | 5160.0 | 6700 | 6860 | Revenues (\$mill) | 7340 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Profit (\$mill) | 314.1 | 304.9 | 347.3 | 399.1 | 397.8 | 469.8 | 481.0 | 393.0 | 517.0 | 530.7 | 595 | 625 | Net Profit (\$mill) | 660 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Income Tax Rate | 40.0% | 39.3% | 40.3% | 40.1% | 39.4% | 39.1% | 38.4% | 38.9% | 36.8% | 37.0% | 37.0% | 37.0% | Income Tax Rate | 37.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AFUDC % to Net Profit | 4.1% | 4.4% | 3.7% | 3.0% | 3.6% | 2.9% | 4.3% | 2.8% | 1.9% | 2.0% | 2.0% | 2.0% | AFUDC % to Net Profit | 2.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Long-Term Debt Ratio | 41.0% | 41.1% | 43.5% | 41.0% | 42.4% | 44.4% | 44.2% | 46.0% | 47.3% | 45.0% | 46.0% | 45.5% | Long-Term Debt Ratio | 46.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Common Equity Ratio | 53.9% | 53.9% | 52.4% | 54.8% | 53.5% | 51.8% | 52.2% | 51.4% | 50.6% | 53.0% | 52.0% | 53.0% | Common Equity Ratio | 52.5% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total Capital (\$mill) | 4302.0 | 4372.6 | 5760.2 | 5580.7 | 5773.4 | 6176.9 | 6419.3 | 7468.0 | 8606.0 | 11080 | 11695 | 11925 | Total Capital (\$mill) | 13445 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Plant (\$mill) | 5435.4 | 5382.7 | 6987.1 | 6928.0 | 7165.2 | 7705.7 | 8426.6 | 8914.0 | 10917 | 11085 | 11165 | 11215 | Net Plant (\$mill) | 11185 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Return on Total Cap'l | 8.9% | 8.5% | 7.5% | 8.7% | 8.2% | 8.9% | 8.7% | 6.5% | 7.4% | 6.0% | 6.5% | 6.5% | Return on Total Cap'l | 6.5% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Return on Shr. Equity | 12.4% | 11.8% | 10.7% | 12.1% | 12.0% | 13.7% | 13.4% | 9.7% | 11.4% | 8.5% | 9.5% | 9.5% | Return on Shr. Equity | 9.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Return on Com Equity D | 13.0% | 12.4% | 11.1% | 12.6% | 12.5% | 14.3% | 14.0% | 9.9% | 11.6% | 9.0% | 9.5% | 9.5% | Return on Com Equity D | 9.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Retained to Com Eq | 2.2% | 1.5% | 1% | 1.2% | 1.2% | 3.4% | 3.6% | 2% | 2.2% | 1.0% | 1.5% | 1.5% | Retained to Com Eq | 2.0% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| All Div'ds to Net Prof | 84% | 88% | 99% | 90% | 91% | 77% | 75% | 98% | 81% | 90% | 85% | 82% | All Div'ds to Net Prof | 81% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CAPITAL STRUCTURE as of 9/30/04 Total Debt \$6458.0 mill. Due in 5 Yrs \$1231.0 mill. LT Debt \$6164.0 mill. LT Interest \$257.1 mill. (Incl. debt discount of \$7.0 mill.) (LT interest earned: 4.0x) | | Pension Assets-12/03 \$1.44 bill. Oblig. \$2.09 bill. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MARKET CAP: \$9.4 billion (Large Cap) | | ELECTRIC OPERATING STATISTICS <table border="1"> <thead> <tr> <th></th> <th>2001</th> <th>2002</th> <th>2003</th> </tr> </thead> <tbody> <tr> <td>% Change Retail Sales (KWh)</td> <td>+4.0</td> <td>+5.0</td> <td>+13.8</td> </tr> <tr> <td>Avg Indust. Use (MWh)</td> <td>2223</td> <td>2073</td> <td>2526</td> </tr> <tr> <td>Avg Indust. Revs. per KWh (\$)</td> <td>4.11</td> <td>4.11</td> <td>4.14</td> </tr> <tr> <td>Capacity at Peak (Mw)</td> <td>13296</td> <td>14500</td> <td>14804</td> </tr> <tr> <td>Peak Load, Summer (Mw)</td> <td>11505</td> <td>11710</td> <td>12860</td> </tr> <tr> <td>Annual Load Factor (%)</td> <td>57.0</td> <td>59.0</td> <td>55.0</td> </tr> <tr> <td>% Change Customers (yr-end)</td> <td>+4</td> <td>+13.4</td> <td>+13.3</td> </tr> </tbody> </table> | | | | | | | | | | | | 2001 | 2002 | 2003 | % Change Retail Sales (KWh) | +4.0 | +5.0 | +13.8 | Avg Indust. Use (MWh) | 2223 | 2073 | 2526 | Avg Indust. Revs. per KWh (\$) | 4.11 | 4.11 | 4.14 | Capacity at Peak (Mw) | 13296 | 14500 | 14804 | Peak Load, Summer (Mw) | 11505 | 11710 | 12860 | Annual Load Factor (%) | 57.0 | 59.0 | 55.0 | % Change Customers (yr-end) | +4 | +13.4 | +13.3 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 2001 | 2002 | 2003 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| % Change Retail Sales (KWh) | +4.0 | +5.0 | +13.8 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avg Indust. Use (MWh) | 2223 | 2073 | 2526 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avg Indust. Revs. per KWh (\$) | 4.11 | 4.11 | 4.14 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Capacity at Peak (Mw) | 13296 | 14500 | 14804 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Peak Load, Summer (Mw) | 11505 | 11710 | 12860 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Annual Load Factor (%) | 57.0 | 59.0 | 55.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| % Change Customers (yr-end) | +4 | +13.4 | +13.3 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AMEREN BUSINESS Ameren Corp is a holding company formed through the merger of Union Electric and CIPSCO. Acquired CILCORP Jan. 2003. Supplies elect. and gas to 2,200,000 customers in Missouri (59% elect revs.) and Illinois (41%). Elect revs: resid, 23%; comm., 24%; indust, 23%; other, 30%. Largest indust customers: primary metals, chemicals, transportation equipment, petroleum refining. 2003 fuels: coal, 85%; nuclear, 13%; other, 2%. Fuel costs, 27% of revenues; labor costs, 12%. 2003 depreciation rate: 3.5%. Estimated plant age: 13 years. Has 7,650 employees, 89,970 stockholders. Chrmn., CEO, and Pres.: Gary L. Rainwater. Inc.: Missouri. Address: 1901 Chouteau Street, St. Louis, Missouri 63166. Telephone: 314-621-3222. Internet: www.ameren.com. | | AMEREN seeks to move unregulated plants to the rate base. Faced with a shrinking reserve margin and an order by the Missouri regulators to add 700 megawatts of generating capacity, the company filed for authorization to acquire two natural gas-fired peaking units with a capacity of 538 megawatts from its CIPSCO affiliate. It would pay the \$258 million book value for the transfer. The exchange is subject to reconsideration of conditions imposed by the commission in its decision approving the arrangement and to sanction by the SEC. The purchase would go a long way towards covering AEE's generating obligations. Without the power, the company would incur heavy expenditures in locating other energy sources. An order on the request is due by midyear. Management's focus on utility operations suggests steady but unexciting earnings growth for the next several years. Since the late Nineties, when many utilities were investing in enterprises unrelated to their basic operations, often without success, Ameren stuck to its core business of generating and selling electricity. During this period, the company bought three neighboring Illinois utilities. All three acquisitions are contributing to net. But because growth in Ameren's jurisdiction is slow, we look for only modest profit gains through 2008-2010. Despite last year's issuance of 32 million common shares, earnings should rise in 2005. The company will benefit from a full year of higher gas rates, the end of the electric rate reduction in Missouri on April 1st, and higher retail energy sales. A return to normal summer weather would be another plus. (Mild temperatures in the 2004 September quarter were a drag on sales.) A planned outage of the Callaway nuclear plant for the repair of steam generators will pare these gains somewhat. All told, we estimate a 6% increase in 2005 earnings, to \$3.00 a share. Lower payroll expense should help lift results next year. The yield is a full percentage point above the industry norm. But a high payout ratio points to no dividend hike for the next 3 to 5 years. On balance, we rate this financially strong company an average utility selection. <i>Arthur H. Medalie</i> April 1, 2005 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ANNUAL RATES of change (per sh) Revenues 3.5% "Cash Flow" 2.0% Earnings 1.0% Dividends 1.0% Book Value 2.0% | | <table border="1"> <thead> <tr> <th>Cal-endar</th> <th>Mar.31</th> <th>Jun.30</th> <th>Sep.30</th> <th>Dec.31</th> <th>Full Year</th> </tr> </thead> <tbody> <tr> <td>2002</td> <td>874.0</td> <td>978.0</td> <td>1166</td> <td>823.0</td> <td>3841.0</td> </tr> <tr> <td>2003</td> <td>1108</td> <td>1088</td> <td>1350</td> <td>1047</td> <td>4593.0</td> </tr> <tr> <td>2004</td> <td>1216</td> <td>1152</td> <td>1317</td> <td>1475</td> <td>5160.0</td> </tr> <tr> <td>2005</td> <td>1680</td> <td>1610</td> <td>1930</td> <td>1480</td> <td>6700</td> </tr> <tr> <td>2006</td> <td>1720</td> <td>1650</td> <td>1970</td> <td>1520</td> <td>6860</td> </tr> </tbody> </table> | | | | | | | | | | | Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | 2002 | 874.0 | 978.0 | 1166 | 823.0 | 3841.0 | 2003 | 1108 | 1088 | 1350 | 1047 | 4593.0 | 2004 | 1216 | 1152 | 1317 | 1475 | 5160.0 | 2005 | 1680 | 1610 | 1930 | 1480 | 6700 | 2006 | 1720 | 1650 | 1970 | 1520 | 6860 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2002 | 874.0 | 978.0 | 1166 | 823.0 | 3841.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2003 | 1108 | 1088 | 1350 | 1047 | 4593.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2004 | 1216 | 1152 | 1317 | 1475 | 5160.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2005 | 1680 | 1610 | 1930 | 1480 | 6700 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2006 | 1720 | 1650 | 1970 | 1520 | 6860 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EARNINGS PER SHARE A | | <table border="1"> <thead> <tr> <th>Cal-endar</th> <th>Mar.31</th> <th>Jun.30</th> <th>Sep.30</th> <th>Dec.31</th> <th>Full Year</th> </tr> </thead> <tbody> <tr> <td>2002</td> <td>.42</td> <td>.80</td> <td>1.64</td> <td>d.20</td> <td>2.66</td> </tr> <tr> <td>2003</td> <td>.52</td> <td>.68</td> <td>1.70</td> <td>.24</td> <td>3.14</td> </tr> <tr> <td>2004</td> <td>.55</td> <td>.65</td> <td>1.20</td> <td>.42</td> <td>2.84</td> </tr> <tr> <td>2005</td> <td>.55</td> <td>.65</td> <td>1.50</td> <td>.30</td> <td>3.00</td> </tr> <tr> <td>2006</td> <td>.57</td> <td>.68</td> <td>1.53</td> <td>.32</td> <td>3.10</td> </tr> </tbody> </table> | | | | | | | | | | | Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | 2002 | .42 | .80 | 1.64 | d.20 | 2.66 | 2003 | .52 | .68 | 1.70 | .24 | 3.14 | 2004 | .55 | .65 | 1.20 | .42 | 2.84 | 2005 | .55 | .65 | 1.50 | .30 | 3.00 | 2006 | .57 | .68 | 1.53 | .32 | 3.10 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2002 | .42 | .80 | 1.64 | d.20 | 2.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2003 | .52 | .68 | 1.70 | .24 | 3.14 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2004 | .55 | .65 | 1.20 | .42 | 2.84 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2005 | .55 | .65 | 1.50 | .30 | 3.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2006 | .57 | .68 | 1.53 | .32 | 3.10 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| QUARTERLY DIVIDENDS PAID B | | <table border="1"> <thead> <tr> <th>Cal-endar</th> <th>Mar.31</th> <th>Jun.30</th> <th>Sep.30</th> <th>Dec.31</th> <th>Full Year</th> </tr> </thead> <tbody> <tr> <td>2001</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>2.54</td> </tr> <tr> <td>2002</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>2.54</td> </tr> <tr> <td>2003</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>2.54</td> </tr> <tr> <td>2004</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>2.54</td> </tr> <tr> <td>2005</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>.635</td> <td>2.54</td> </tr> </tbody> </table> | | | | | | | | | | | Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | 2001 | .635 | .635 | .635 | .635 | 2.54 | 2002 | .635 | .635 | .635 | .635 | 2.54 | 2003 | .635 | .635 | .635 | .635 | 2.54 | 2004 | .635 | .635 | .635 | .635 | 2.54 | 2005 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2001 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2002 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2003 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2004 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2005 | .635 | .635 | .635 | .635 | 2.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

(A) EPS basic. Excl nonrecurr gain: '03, 11¢. Next egs. report due late Apr. '04 egs don't add due to change in no of shs
 (B) Div'ds historically paid in late March, late June, late Sept., and late Dec. Div'd reinvestment plan avail. (C) Incl. delerred chgs in '03, \$8.00/sh (D) Rate base: orig. cost depreciated. Rate allowed in MO on common equity in '96: 14.0%; earned on average com eq. in '03: 12.3% Regul. Clim.: Average (E) In millions
 Company's Financial Strength A+
 Stock's Price Stability 100
 Price Growth Persistence 40
 Earnings Predictability 80

© 2005, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

To subscribe call 1-800-833-0046.

| EXELON CORP. NYSE-EXC | | RECENT PRICE | P/E RATIO | Trailing: 15.9 Median: NMF | RELATIVE P/E RATIO | DIV'D YLD | VALUE LINE | Target Price Range | | | | | | | | |
|---|---------------------------------------|--|--------------------------|-------------------------------|--------------------|--------------|--------------|--------------------|--------------|--------|--------|-------|--------|-----------------------------------|--------------------------------|-------|
| | | 46.67 | 15.3 | | 0.85 | 3.4% | | 2008 | 2009 | 2010 | | | | | | |
| TIMELINESS | 3 Raised 8/6/04 | | | High: 35.5 Low: 26.9 | 35.1 19.4 | 28.5 18.9 | 33.3 23.0 | 44.9 30.9 | 49.7 41.8 | | | | | | | |
| SAFETY | 1 Raised 6/3/05 | | | | | | | | | | | | | | | |
| TECHNICAL | 3 Lowered 5/6/05 | | | | | | | | | | | | | | | |
| BETA | .75 (1.00 = Market) | | | | | | | | | | | | | | | |
| 2008-10 PROJECTIONS | | | | | | | | | | | | | | | | |
| Price | Gain | Ann'l Total | | | | | | | | | | | | | | |
| High 55 | (+20%) | 7% | | | | | | | | | | | | | | |
| Low 45 | (-5%) | 3% | | | | | | | | | | | | | | |
| Insider Decisions | | | | | | | | | | | | | | | | |
| J | A | S | O | N | D | J | F | M | | | | | | | | |
| to Buy | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | | | | | | | | |
| Options | 0 | 1 | 0 | 0 | 2 | 0 | 1 | 1 | | | | | | | | |
| to Sell | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | | | | | | | | |
| Institutional Decisions | | | | | | | | | | | | | | | | |
| 2Q2004 | 3Q2004 | 4Q2004 | | | | | | | | | | | | | | |
| to Buy | 222 | 260 | 291 | | | | | | | | | | | | | |
| Options | 219 | 206 | 205 | | | | | | | | | | | | | |
| to Sell | 0 | 0 | 0 | | | | | | | | | | | | | |
| Hld's(000) | 415041 | 415458 | 428110 | | | | | | | | | | | | | |
| | | Percent | 9 | | | | | | | | | | | | | |
| | | shares | 6 | | | | | | | | | | | | | |
| | | traded | 3 | | | | | | | | | | | | | |
| Exelon Corp. was formed on October 20, 2000 upon a merger of equals between PECO Energy Co. and Unicom Corp. (Unicom was the holding company for Commonwealth Edison Co.) PECO Energy stockholders received one common share in Exelon for each common share held. Unicom investors exchanged each of their common shares for .875 of an Exelon share and \$3.00 in cash. Exelon declared an initial annual common dividend of \$0.85 a share (adjusted for May 5, 2004 stock split). | | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB. INC. | 08-10 | |
| | | -- | -- | -- | -- | 19.40 | 11.75 | 23.58 | 23.13 | 23.89 | 21.85 | 21.80 | 22.05 | Revenues per sh | 23.60 | |
| | | -- | -- | -- | -- | 3.55 | 1.84 | 5.06 | 5.03 | 5.02 | 5.68 | 6.05 | 6.30 | "Cash Flow" per sh | 7.15 | |
| | | -- | -- | -- | -- | 1.86 | 1.39 | 2.20 | 2.40 | 2.44 | 2.75 | 3.05 | 3.20 | Earnings per sh ^A | 3.65 | |
| | | -- | -- | -- | -- | -- | -- | .91 | .88 | .96 | 1.26 | 1.60 | 1.68 | Div'd Decl'd per sh ^B | 1.92 | |
| | | -- | -- | -- | -- | -- | -- | 1.18 | 3.18 | 3.33 | 2.95 | 2.89 | 2.85 | 2.80 | Cap'l Spending per sh | 2.70 |
| | | -- | -- | -- | -- | -- | -- | 11.31 | 12.82 | 11.97 | 12.84 | 14.19 | 15.60 | 17.40 | Book Value per sh ^C | 23.05 |
| | | -- | -- | -- | -- | 630.20 | 638.01 | 642.01 | 646.63 | 662.00 | 664.20 | 670.0 | 680.00 | Common Shs Outs'tg ^D | 710.00 | |
| | | -- | -- | -- | -- | -- | -- | 22.4 | 13.2 | 10.5 | 11.8 | 13.0 | | Avg Ann'l P/E Ratio | 14.0 | |
| | | -- | -- | -- | -- | -- | -- | 1.46 | 68 | 57 | 67 | 69 | | Relative P/E Ratio | .95 | |
| | | -- | -- | -- | -- | -- | -- | 3.1% | 3.5% | 3.4% | 3.5% | | | Avg Ann'l Div'd Yield | 3.8% | |
| | | -- | -- | -- | -- | 12225 | 7499.0 | 15140 | 14955 | 15812 | 14515 | 14600 | 15000 | Revenues (\$mill) | 16750 | |
| | | -- | -- | -- | -- | 1233.0 | 590.0 | 1465.0 | 1599.0 | 1641.0 | 1844.0 | 2050 | 2195 | Net Profit (\$mill) | 2615 | |
| | | -- | -- | -- | -- | 35.5% | 36.6% | 38.9% | 36.7% | 32.9% | 27.5% | 30.0% | 32.0% | Income Tax Rate | 35.0% | |
| | | -- | -- | -- | -- | -- | 5% | 1.2% | 1.2% | 9% | 1.0% | .5% | .5% | AFUDC % to Net Profit | .5% | |
| | | -- | -- | -- | -- | 35.5% | 62.3% | 59.3% | 61.2% | 61.1% | 56.1% | 55.0% | 51.5% | Long-Term Debt Ratio | 43.0% | |
| | | -- | -- | -- | -- | 10.1% | 34.7% | 37.9% | 36.1% | 38.5% | 43.5% | 44.5% | 48.0% | Common Equity Ratio | 56.5% | |
| | | -- | -- | -- | -- | -- | 20803 | 21719 | 21464 | 22079 | 21658 | 23550 | 24675 | Total Capital (\$mill) | 28950 | |
| | | -- | -- | -- | -- | -- | 12936 | 13742 | 17134 | 20630 | 21482 | 22900 | 24325 | Net Plant (\$mill) | 28600 | |
| | | -- | -- | -- | -- | -- | 4.1% | 9.0% | 9.4% | 9.2% | 10.4% | 10.5% | 10.5% | Return on Total Cap'l | 10.5% | |
| | | -- | -- | -- | -- | -- | 7.5% | 16.6% | 19.2% | 19.1% | 19.4% | 19.5% | 18.5% | Return on Shr. Equity | 16.0% | |
| | | -- | -- | -- | -- | -- | 7.8% | 17.2% | 20.1% | 18.8% | 19.5% | 19.5% | 18.5% | Return on Com Equity ^E | 16.0% | |
| | | -- | -- | -- | -- | -- | 7.8% | 10.1% | 12.8% | 11.5% | 10.7% | 9.0% | 8.5% | Retained to Com Eq | 7.5% | |
| | | -- | -- | -- | -- | -- | 4% | 43% | 38% | 40% | 45% | 53% | 53% | All Div'ds to Net Prof | 53% | |
| CAPITAL STRUCTURE as of 3/31/05 | | | | | | | | | | | | | | | | |
| Total Debt \$14,334 mill. Due in 5 Yrs \$7,435 mill. | | | | | | | | | | | | | | | | |
| LT Debt \$10,997 mill. LT Interest \$690 mill. | | | | | | | | | | | | | | | | |
| Includes \$4,311 mill. nonrecourse transition bonds. (LT interest earned: 4.9x) | | | | | | | | | | | | | | | | |
| Pension Assets-12/04 \$9.8 bill. Oblig. \$7.0 bill. | | | | | | | | | | | | | | | | |
| Pfd Stock \$87.0 mill. Pfd Div'd \$4.0 mill | | | | | | | | | | | | | | | | |
| Includes \$87.0 mill. in preferred securities of subsidiaries | | | | | | | | | | | | | | | | |
| Common Stock 668,505,172 shs. | | | | | | | | | | | | | | | | |
| MARKET CAP: \$31.2 billion (Large Cap) | | | | | | | | | | | | | | | | |
| ELECTRIC OPERATING STATISTICS | | | | | | | | | | | | | | | | |
| % Change Retail Sales (KWH) | 2002 | 2003 | 2004 | | | | | | | | | | | | | |
| | +3.3 | -1.0 | +2.5 | | | | | | | | | | | | | |
| Avg. Indust. Use (MWH) | N/A | N/A | N/A | | | | | | | | | | | | | |
| Avg. Indust. Revs. per KWH (\$) | N/A | N/A | N/A | | | | | | | | | | | | | |
| Capacity at Peak (Mw) | 40764 | N/A | 34687 | | | | | | | | | | | | | |
| Peak Load (Mw) | N/A | N/A | 22060 | | | | | | | | | | | | | |
| Nuclear Capacity Factor (%) | 92.7 | 93.4 | 93.5 | | | | | | | | | | | | | |
| % Change Customers (yr-end) | N/A | N/A | N/A | | | | | | | | | | | | | |
| Fixed Charge Cov. (%) | 307 | 323 | 377 | | | | | | | | | | | | | |
| ANNUAL RATES | | | | | | | | | | | | | | | | |
| of change (per sh) | Past 10 Yrs. | Past 5 Yrs. | Est'd '02-'04 to '08-'10 | | | | | | | | | | | | | |
| Revenues | -- | 3.5% | 5.5% | | | | | | | | | | | | | |
| "Cash Flow" | -- | 8.0% | 5.5% | | | | | | | | | | | | | |
| Earnings | -- | 6.5% | 6.5% | | | | | | | | | | | | | |
| Dividends | -- | -- | 11.0% | | | | | | | | | | | | | |
| Book Value | -- | -- | 10.0% | | | | | | | | | | | | | |
| Cal-endar | QUARTERLY REVENUES (\$ mill.) | | | | Full Year | | | | | | | | | | | |
| | Mar.31 | Jun.30 | Sep.30 | Dec.31 | | | | | | | | | | | | |
| 2002 | 3357 | 3519 | 4370 | 3709 | 14955 | | | | | | | | | | | |
| 2003 | 4074 | 3721 | 4441 | 3576 | 15812 | | | | | | | | | | | |
| 2004 | 3722 | 3550 | 3865 | 3378 | 14515 | | | | | | | | | | | |
| 2005 | 3561 | 3550 | 4000 | 3489 | 14600 | | | | | | | | | | | |
| 2006 | 3700 | 3650 | 4100 | 3550 | 15000 | | | | | | | | | | | |
| Cal-endar | EARNINGS PER SHARE ^A | | | | Full Year | | | | | | | | | | | |
| | Mar.31 | Jun.30 | Sep.30 | Dec.31 | | | | | | | | | | | | |
| 2002 | .37 | .57 | .85 | .61 | 2.40 | | | | | | | | | | | |
| 2003 | .61 | .62 | .73 | .48 | 2.44 | | | | | | | | | | | |
| 2004 | .56 | .78 | .86 | .55 | 2.75 | | | | | | | | | | | |
| 2005 | .75 | .67 | 1.00 | .63 | 3.05 | | | | | | | | | | | |
| 2006 | .80 | .71 | 1.03 | .66 | 3.20 | | | | | | | | | | | |
| Cal-endar | QUARTERLY DIVIDENDS PAID ^B | | | | Full Year | | | | | | | | | | | |
| | Mar.31 | Jun.30 | Sep.30 | Dec.31 | | | | | | | | | | | | |
| 2002 | .22 | .22 | .22 | .22 | .88 | | | | | | | | | | | |
| 2003 | .23 | .23 | .25 | .25 | .96 | | | | | | | | | | | |
| 2004 | .275 | .275 | .305 | .40 | 1.26 | | | | | | | | | | | |
| 2005 | .40 | .40 | | | | | | | | | | | | | | |
| BUSINESS: Exelon Corp. is the holding company of PECO Energy and Commonwealth Edison (a former unit of Unicom) Serves 5.2 million electricity and 460,000 gas distribution customers in Illinois and Pennsylvania, and markets energy in the mid-Atlantic and Midwest regions 2004 distrib rev breakdown: resid'l, 47.0%; small comm'l & ind'l, 30.6%; large comm'l & ind'l, 18.2%; other, 4.2% '04 | | pwr. supply: nuclear, 48%; purch. pwr, 25%; fossil & hydro, 26%; other, 1%. Operates nonregulated energy (trading and delivery) and utility related services. 2004 deprec rate 6.7%. Has 17,300 employees; 100,000 sikhldrs. Chrmn, CEO & Pres: John W. Rowe. Inc.: PA. Addr.: 10 South Dearborn St., P.O. Box 805379, Chicago, IL 60680-5379 Tel: 312-394-2345 Web: www.exeloncorp.com. | | | | | | | | | | | | | | |
| Exelon is working to smooth the approval process of its pending acquisition of Public Service Enterprise Group (PSEG). The company announced an agreement last December 20th, and hopes to close the deal by the second quarter of 2006. Among the various federal and state agencies reviewing the transaction, the New Jersey Board of Public Utilities (NJBPU) and the Federal Energy Regulatory Commission (FERC) stand out. In view of the size of the combined company and concerns voiced by competitors, industrial customers, and consumer groups over market power, the NJBPU appears inclined to undertake a close examination of the deal. Too, the FERC could well decide to hold extensive hearings. Exelon and PSEG have proposed to expand capacity divestitures (from 5,500 megawatts to 6,600 Mws) to ease these concerns. Management is seeking settlements of major issues with key intervenors to speed the process. In a best case scenario, the deal would be finalized at the end of the March, 2006 quarter. If the FERC decides to hold hearings, the process could drag on beyond mid-2006, posing some risk to closure. | | Exelon Electric & Gas would be a big player in the Midwest and Pennsylvania-New Jersey-Maryland power regions. This combined Exelon/PSEG entity would control 52,000 Mws of capacity and produce some \$27 billion in revenues and over \$3 billion in net profit. Management expects considerable cost savings from improved operating efficiencies at PSEG's nuclear plants, among other actions, which should support strong margins and help to contain electricity rates. The company would have a solid traditional energy delivery division and a growing, profitable, competitive energy business. Exelon Electric & Gas ought to post better 3- to 5-year earnings and dividend advances than Exelon and PSEG would on their own. Exelon plans to issue \$12.2 billion worth of common stock in the deal, and assume \$14.0 billion in PSEG debt. Top-quality Exelon stock has posted steady share-price gains over the past two years. Despite the high valuation, the equity still offers conservative investors worthwhile total returns to 2008-2010, versus the utility industry average. David M. Reimer June 3, 2005 | | | | | | | | | | | | | | |

(A) Diluted earnings. Excludes nonrecurring items: '01, 2¢; '02, d18¢; '03, d1.06¢; 1Q, '04, 4¢; 3Q, '04, d1¢. Next earnings report due late July. (B) Dividends historically paid in early Mar., June, Sep., and Dec. (C) Div'd reinvestment program available (D) Includes deferred charges in '04, \$15.13/sh. (E) In millions, adjusted for split (F) Rate base: N/A. Regulatory Climate: Average Earned on '04 average common equity: 20.5% (F) 2000 data reflect PECO Energy and the addition of Unicom from Oct 20th.

Company's Financial Strength A+
 Stock's Price Stability 90
 Price Growth Persistence 65
 Earnings Predictability 85

© 2005, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

To subscribe call 1-800-833-0046.

| MGE ENERGY INC. NDQ-MGEE | | | | RECENT PRICE | P/E RATIO | Trailing: 19.3 Median: 15.0 | RELATIVE P/E RATIO | DIV'D YLD | VALUE LINE | | | | | | | | | | |
|---|-------|-------|-------|---|--------------|--------------------------------|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|--|-------|----------------------------------|-------|
| TIMELINESS 5 Lowered 11/19/04 SAFETY 1 New 1/3/03 TECHNICAL 3 Raised 3/18/05 BETA .60 (1.00 = Market) | | | | High: 23.3 Low: 20.3 | 23.3 20.3 | 27.5 19.6 | 23.8 18.5 | 23.8 20.6 | 23.9 16.4 | 23.7 16.8 | 27.8 20.9 | 30.1 24.6 | 35.8 25.0 | 36.4 27.6 | 37.2 33.3 | Target Price Range 2008 2009 2010 | | | |
| 2008-10 PROJECTIONS Price Gain Ann'l Total High 35 (+5%) 5% Low 30 (-10%) 1% | | | | | | | | | | | | | | | | | | | |
| Insider Decisions M J J A S O N D J to Buy 4 1 0 0 0 0 0 0 0 0 Options 0 0 0 0 0 0 0 0 0 0 to Sell 0 0 0 0 0 0 0 0 0 0 | | | | % TOT. RETURN 2/05 THIS STOCK VL ARITH INDEX 1 yr 20.0 9.5 3 yr — 45.8 5 yr — 79.6 | | | | | | | | | | | | | | | |
| Institutional Decisions 2Q2004 3Q2004 4Q2004 to Buy 31 28 42 to Sell 27 19 15 Hld's(000) 4291 4450 4750 | | | | Percent shares traded 6 4 2 | | | | | | | | | | | | | | | |
| 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB., INC. 08-10 | |
| 13.93 | 13.77 | 14.47 | 14.21 | 15.18 | 15.23 | 15.46 | 15.75 | 16.46 | 15.53 | 16.96 | 19.50 | 19.55 | 19.75 | 21.89 | 20.84 | 21.30 | 22.05 | Revenues per sh | 23.30 |
| 2.94 | 2.96 | 2.83 | 2.79 | 2.86 | 2.92 | 3.03 | 2.41 | 3.26 | 3.59 | 3.81 | 3.89 | 3.78 | 3.33 | 2.94 | 2.88 | 3.10 | 3.25 | "Cash Flow" per sh | 4.00 |
| 1.30 | 1.36 | 1.52 | 1.45 | 1.51 | 1.53 | 1.49 | .82 | 1.40 | 1.38 | 1.48 | 1.67 | 1.62 | 1.69 | 1.71 | 1.77 | 1.90 | 2.00 | Earnings per sh ^A | 2.45 |
| 1.12 | 1.15 | 1.17 | 1.19 | 1.19 | 1.25 | 1.26 | 1.28 | 1.29 | 1.30 | 1.31 | 1.32 | 1.33 | 1.34 | 1.35 | 1.36 | 1.37 | 1.38 | Div'd Decl'd per sh ^B | 1.44 |
| 1.98 | 1.43 | 1.24 | .77 | 1.47 | 1.64 | 1.19 | 1.36 | 1.35 | 1.92 | 3.16 | 4.44 | 2.47 | 4.45 | 4.52 | 4.70 | 4.55 | 4.00 | Cap'l Spending per sh | 2.25 |
| 10.30 | 10.62 | 10.98 | 11.24 | 11.51 | 11.78 | 12.01 | 11.14 | 11.25 | 11.34 | 11.49 | 12.05 | 12.67 | 12.94 | 14.34 | 16.59 | 15.45 | 17.40 | Book Value per sh ^C | 18.85 |
| 15.62 | 16.02 | 16.05 | 16.05 | 16.08 | 16.08 | 16.08 | 16.08 | 16.08 | 16.08 | 16.16 | 16.62 | 17.07 | 17.57 | 18.34 | 20.39 | 20.40 | 20.40 | Common Shs Outs't'g ^D | 20.40 |
| 11.8 | 10.8 | 11.3 | 14.3 | 15.2 | 14.3 | 14.5 | 28.1 | 14.5 | 16.2 | 14.0 | 11.7 | 14.8 | 16.0 | 17.5 | 18.0 | <i>Bold figures are Value Line estimates</i> | | Avg Ann'l P/E Ratio | 13.5 |
| .89 | .80 | .72 | .87 | .90 | .94 | .97 | 1.76 | .84 | .84 | .80 | .76 | .76 | .87 | 1.00 | .95 | | | Relative P/E Ratio | .95 |
| 7.3% | 7.8% | 6.8% | 5.7% | 5.2% | 5.7% | 5.8% | 5.5% | 6.3% | 5.8% | 6.3% | 6.7% | 5.5% | 5.0% | 4.5% | 4.3% | | | Avg Ann'l Div'd Yield | 4.6% |
| CAPITAL STRUCTURE as of 12/31/04 Total Debt \$255.6 mill. Due in 5 Yrs \$65.0 mill. LT Debt \$202.3 mill. LT Interest \$12.0 mill. (LT interest earned: 4.3x) | | | | 248.6 | 253.3 | 264.7 | 249.8 | 274.0 | 324.1 | 333.7 | 347.1 | 401.5 | 424.9 | 435 | 450 | Revenues (\$mill) | 475 | | |
| Leases, Uncapitalized Annual rentals \$1.4 mill. Pension Assets-12/04 \$108.7 mill. Obligation \$154.6 mill. | | | | 24.0 | 13.2 | 22.5 | 22.2 | 23.8 | 27.4 | 27.2 | 29.2 | 30.6 | 33.8 | 36.0 | 38.0 | Net Profit (\$mill) | 47.0 | | |
| Pfd Stock None | | | | 26.7% | 55.1% | 37.5% | 37.1% | 36.9% | 36.5% | 36.9% | 39.1% | 39.4% | 37.9% | 38.0% | Income Tax Rate | 38.0% | | | |
| Common Stock 20,389,619 shs. | | | | 53.5% | 41.9% | 41.8% | 46.7% | 44.5% | 47.8% | 42.2% | 45.8% | 43.5% | 37.4% | 37.0% | 37.0% | AFUDC % to Net Profit | 2.0% | | |
| MARKET CAP: \$700 million (Small Cap) | | | | 46.5% | 58.1% | 58.2% | 53.3% | 55.5% | 52.2% | 57.8% | 54.2% | 56.5% | 62.6% | 63.0% | 63.0% | Long-Term Debt Ratio | 35.0% | | |
| ELECTRIC OPERATING STATISTICS | | | | 415.4 | 308.0 | 310.8 | 342.0 | 334.3 | 383.7 | 373.9 | 419.5 | 465.3 | 540.5 | 550 | 565 | Total Capital (\$mill) | 590 | | |
| % Change Retail Sales (KWH) -1.6 +5.5 -0.7 Avg Indust. Use (MWH) 4629 4624 4293 Avg Indust. Revs. per KWH (¢) 4.11 4.40 4.37 Capacity at Peak (Mw) 768 763 812 Peak Load, Summer (Mw) 664 714 690 Annual Load Factor (%) 48.1 59.1 48.1 % Change Customers (avg) +5 +1.0 +1.6 | | | | 315.0 | 312.2 | 284.7 | 258.6 | 260.1 | 342.8 | 401.2 | 451.5 | 537.5 | 607.4 | 615 | 620 | Net Plant (\$mill) | 625 | | |
| Fixed Charge Cov. (%) | | | | 7.0% | 5.9% | 8.8% | 8.0% | 8.8% | 8.8% | 9.0% | 8.1% | 7.8% | 7.3% | 7.5% | 8.0% | Return on Total Cap'l | 9.0% | | |
| ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '01-'03 to '08-'10 | | | | 12.4% | 7.4% | 12.4% | 12.2% | 12.8% | 13.7% | 12.6% | 12.8% | 11.6% | 10.0% | 10.0% | 10.5% | Return on Shr. Equity | 12.0% | | |
| Revenues 3.5% 5.0% .5% "Cash Flow" 1.5% 1.5% .5% Earnings 1.0% 7.0% 6.0% Dividends 1.0% 1.0% .5% Book Value 1.5% 3.5% 7.0% | | | | 12.4% | 7.4% | 12.4% | 12.2% | 12.8% | 13.7% | 12.6% | 12.8% | 11.6% | 10.0% | 10.0% | 10.5% | Return on Com Equity ^E | 12.0% | | |
| Cal-endar | | | | 1.9% | NMF | 1.0% | .7% | 1.5% | 2.9% | 2.3% | 2.6% | 2.5% | 1.8% | 2.5% | 2.8% | Retained to Com Eq | 4.6% | | |
| QUARTERLY REVENUES (\$ mill.) | | | | 85% | NMF | 92% | 94% | 89% | 79% | 82% | 79% | 79% | 82% | 78% | 74% | All Div'ds to Net Prof | 63% | | |
| 2002 | 98.3 | 74.0 | 79.4 | 95.4 | 347.1 | | | | | | | | | | | | | | |
| 2003 | 128.5 | 82.6 | 87.9 | 102.5 | 401.5 | | | | | | | | | | | | | | |
| 2004 | 135.4 | 85.4 | 86.8 | 117.3 | 424.9 | | | | | | | | | | | | | | |
| 2005 | 140 | 92.0 | 94.0 | 109 | 435 | | | | | | | | | | | | | | |
| 2006 | 144 | 96.0 | 97.0 | 113 | 450 | | | | | | | | | | | | | | |
| EARNINGS PER SHARE ^A | | | | 2001 | 2002 | 2003 | | | | | | | | | | | | | |
| 2002 | .64 | .26 | .60 | .19 | 1.69 | | | | | | | | | | | | | | |
| 2003 | .53 | .33 | .56 | .29 | 1.71 | | | | | | | | | | | | | | |
| 2004 | .74 | .30 | .48 | .25 | 1.77 | | | | | | | | | | | | | | |
| 2005 | .71 | .33 | .55 | .31 | 1.90 | | | | | | | | | | | | | | |
| 2006 | .74 | .35 | .57 | .34 | 2.00 | | | | | | | | | | | | | | |
| QUARTERLY DIVIDENDS PAID ^B | | | | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | | | | | | | | | | |
| 2001 | .331 | .331 | .333 | .333 | 1.33 | | | | | | | | | | | | | | |
| 2002 | .333 | .333 | .336 | .336 | 1.34 | | | | | | | | | | | | | | |
| 2003 | .336 | .336 | .338 | .338 | 1.35 | | | | | | | | | | | | | | |
| 2004 | .338 | .338 | .342 | .342 | 1.36 | | | | | | | | | | | | | | |
| 2005 | .342 | | | | | | | | | | | | | | | | | | |

BUSINESS: MGE Energy Inc. is a holding company for Madison Gas and Electric, which provides electric service to nearly 132,000 customers in a 250-square-mile area of Dane County and gas service to 129,000 customers in 1,375 square miles in seven counties in Wisconsin. Electric revenue breakdown, '04: residential, 35%; commercial, 49%; industrial, 6%; public authorities, 8%; other, 2%.

Generating sources, '04: fossil-fueled steam, 65%; purchased power, 33%; other, 2%. Fuel costs: 43% of revenues. '04 reported deprec. rate: electric, 3.4%; gas, 3.3%. Has 693 employees, 18,000 stockholders. Chairman, President & CEO: Gary J. Wolter. Inc.: Wisconsin. Address: 133 South Blair St., P.O. Box 1231, Madison, WI 53701-1231. Tel.: 608-252-7000. Internet: www.mge.com.

MGE Energy still expects to finish construction on the West Campus Cogeneration Facility by mid-year or so. Located on the University of Wisconsin-Madison (UW-M) campus, the \$185 million gas-fired plant will have the capacity to produce approximately 150 megawatts of electricity. The residual thermal energy that is wasted in standard electrical power plants will also be used. Captured steam will heat the UW-M campus; chilled water will provide air conditioning during the summer. MGE also recently inked a 20-year purchase power agreement for 40 megawatts of renewable energy from a new wind farm proposed for the Waupun area. Both projects should help MGE meet its power needs and burnish its well-established reputation as an environmentally responsible corporate citizen.

thank. Dane County's population, including the city of Madison and UW-M, has been growing at an annual clip of 1.5%. That is nearly 50% higher than the national average.

Investment in the transmission grid should help avoid power disruptions. MGE is currently working with American Transmission Co. (ATC) on a plan for some \$95 million of improvements on the electric transmission system that serves MGE customers. MGE is part-owner in ATC and earns a return on its investment in ATC's transmission assets.

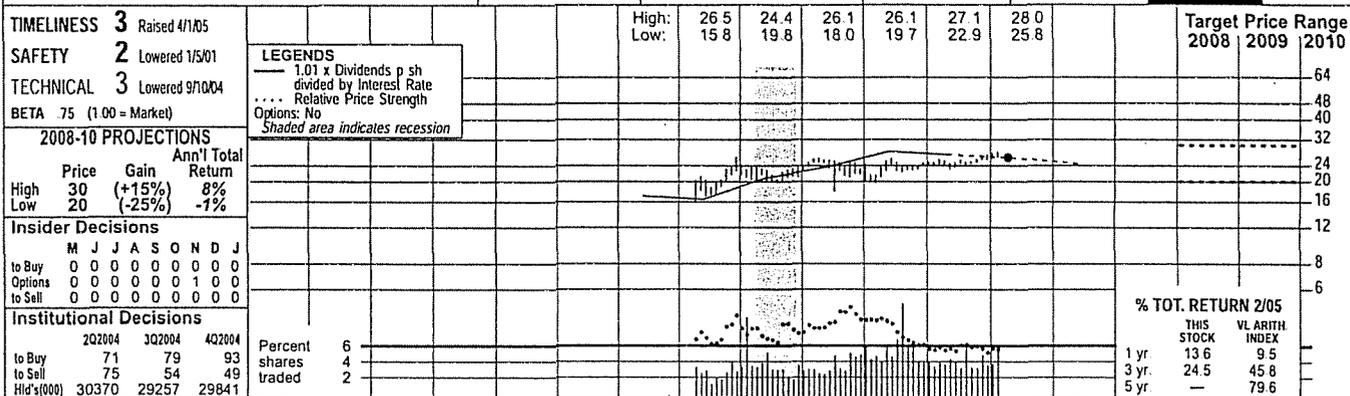
Untimely MGE shares are probably best suited for income-oriented investors. Their current yield, at 4.0%, is relatively attractive. What's more, the prospect for future, albeit modest, dividend increases is good, as the company has increased its dividends annually for the past 28 years. Still, capital appreciation potential to 2008-2010 is negligible, particularly given the stock's strong run up in price over the past few years and an above-average valuation based on forward earnings.

Nils C. Van Liew April 1, 2005

(A) Excl. nonrecurring loss: '96, 42¢. Next earnings report due late April. (B) Dividends historically paid in mid-March, June, September, December. (C) Dvd. reinvestment plan avail. (D) Incl. deferred charges. In '01: \$27.1 mill. \$1.59/sh. (E) In millions, adjusted for stock splits. (F) Rate allowed on common equity in '02: 12.9%; earned on average common equity, '02: 13.0%. Regulatory Climate: Above Average. Company's Financial Strength: A. Stock's Price Stability: 100. Price Growth Persistence: 40. Earnings Predictability: 90.

VECTREN CORP. NYSE-WVC

RECENT PRICE **26.25** P/E RATIO **15.9** (Trailing: 18.2 Median: NMF) RELATIVE P/E RATIO **0.85** DIV'D YLD **4.5%** **VALUE LINE**



2008-10 PROJECTIONS

| | | |
|---------|--------|--------------------|
| Price | Gain | Ann'l Total Return |
| High 30 | (+15%) | 8% |
| Low 20 | (-25%) | -1% |

Insider Decisions

| | | | | | | | | | |
|---------|---|---|---|---|---|---|---|---|---|
| | M | J | J | A | S | O | N | D | J |
| to Buy | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Options | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| to Sell | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Institutional Decisions

| | | | |
|------------|--------|--------|--------|
| | 2Q2004 | 3Q2004 | 4Q2004 |
| to Buy | 71 | 79 | 93 |
| to Sell | 75 | 54 | 49 |
| Hld's(000) | 30370 | 29257 | 29841 |

Percent shares traded: 6, 4, 2

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB., INC. | 08-10 |
|---|------|------|------|------|--------|--------|--------|--------|--------|--------|-------|-------|-----------------------------------|-------|
| Vectren was formed on March 31, 2000 through the merger of Indiana Energy and SIGCORP. The merger was consummated with a tax-free exchange of shares and has been accounted for as a pooling of interests. Indiana Energy common stockholders received one Vectren common share for each share held. SIGCORP stockholders exchanged each common share for 1.333 common shares of Vectren. Data prior to the merger are pro forma. | -- | -- | -- | -- | 16.88 | 26.84 | 32.05 | 26.53 | 21.00 | 22.25 | 22.95 | 23.90 | Revenues per sh | 26.75 |
| | -- | -- | -- | -- | 2.87 | 2.88 | 2.89 | 3.43 | 3.17 | 3.25 | 3.70 | 3.90 | "Cash Flow" per sh | 4.30 |
| | -- | -- | -- | -- | 1.48 | 1.17 | 1.08 | 1.68 | 1.56 | 1.44 | 1.75 | 1.85 | Earnings per sh ^A | 1.95 |
| | -- | -- | -- | -- | .95 | .98 | 1.03 | 1.07 | 1.11 | 1.15 | 1.19 | 1.23 | Div'd Decl'd per sh ^B | 1.35 |
| | -- | -- | -- | -- | -- | 2.67 | 3.48 | 3.22 | 3.12 | 3.45 | 2.95 | 3.05 | Cap'l Spending per sh | 3.10 |
| | -- | -- | -- | -- | 11.55 | 11.91 | 12.53 | 12.79 | 14.18 | 14.45 | 15.00 | 15.60 | Book Value per sh ^C | 17.25 |
| | -- | -- | -- | -- | 61.47 | 61.42 | 67.70 | 68.01 | 75.60 | 76.00 | 76.00 | 76.50 | Common Shs Outs't'g ^D | 77.40 |
| | -- | -- | -- | -- | -- | 17.4 | 20.3 | 14.2 | 14.8 | 17.3 | | | Avg Ann'l P/E Ratio | 13.0 |
| | -- | -- | -- | -- | -- | 1.13 | 1.04 | .78 | .84 | .92 | | | Relative P/E Ratio | .85 |
| | -- | -- | -- | -- | -- | 4.8% | 4.7% | 4.5% | 4.8% | 4.6% | | | Avg Ann'l Div'd Yield | 5.2% |
| CAPITAL STRUCTURE as of 9/30/04 | -- | -- | -- | -- | 1037.4 | 1648.7 | 2170.0 | 1804.3 | 1587.6 | 1689.8 | 1750 | 1830 | Revenues (\$mill) | 2070 |
| Total Debt \$1398.9 mill. Due in 5 Yrs \$395.9 mill. | -- | -- | -- | -- | 90.8 | 72.0 | 73.1 | 114.0 | 111.2 | 109.6 | 135 | 140 | Net Profit (\$mill) | 150 |
| LT Debt \$1065.0 mill. LT Interest \$61.0 mill. (LT interest earned: 3.4x) | -- | -- | -- | -- | 33.6% | 32.2% | 20.3% | 25.4% | 25.3% | 25.0% | 25.0% | 25.0% | Income Tax Rate | 25.0% |
| | -- | -- | -- | -- | -- | -- | 7.7% | 4.6% | 4.5% | 4.0% | 3.0% | 3.0% | AFUDC % to Net Profit | 3.0% |
| Pension Assets-12/03 \$147.8 mill. Oblig. \$222.7 mill. | -- | -- | -- | -- | 40.0% | 45.8% | 54.4% | 52.3% | 50.0% | 49.5% | 48.5% | 47.5% | Long-Term Debt Ratio | 44.5% |
| | -- | -- | -- | -- | 58.4% | 53.0% | 45.5% | 47.7% | 50.0% | 50.5% | 51.5% | 52.5% | Common Equity Ratio | 55.5% |
| Pfd Stock \$ 1 mill. Pfd Div'd - - 2,277 shs. 8.5%, no par. redeem. at \$100 | -- | -- | -- | -- | 1215.8 | 1380.6 | 1863.1 | 1824.4 | 2144.7 | 2170 | 2215 | 2265 | Total Capital (\$mill) | 2410 |
| | -- | -- | -- | -- | 1336.3 | 1555.8 | 1595.0 | 1648.1 | 2003.7 | 2130 | 2205 | 2285 | Net Plant (\$mill) | 2465 |
| | -- | -- | -- | -- | 8.6% | 6.1% | 5.5% | 7.7% | 6.6% | 6.5% | 7.5% | 7.5% | Return on Total Cap'l | 7.5% |
| | -- | -- | -- | -- | 12.5% | 9.6% | 8.6% | 13.1% | 10.4% | 10.0% | 11.5% | 12.0% | Return on Shr. Equity | 11.5% |
| | -- | -- | -- | -- | 12.6% | 9.7% | 8.5% | 13.1% | 10.4% | 10.0% | 11.5% | 12.0% | Return on Com Equity ^E | 11.5% |
| Common Stock 75,981,012 shs. as of 10/31/04 | -- | -- | -- | -- | 4.8% | 1.5% | .3% | 4.8% | 3.0% | 2.0% | 3.5% | 4.0% | Retained to Com Eq | 3.5% |
| MARKET CAP: \$2.0 billion (Mid Cap) | -- | -- | -- | -- | 63% | 85% | 96% | 63% | 71% | 80% | 68% | 66% | All Div'ds to Net Prof | 69% |

ELECTRIC OPERATING STATISTICS

| | | | |
|-------------------------------|-------|-------|-------|
| | 2001 | 2002 | 2003 |
| % Change Retail Sales (KWH) | +3 | +6.3 | -4.4 |
| Avg Indust. Use (MWH) | 12320 | 12772 | 15593 |
| Avg Indust. Revs. per KWH (¢) | 4.17 | 5.32 | 5.78 |
| Capacity at Peak (Mw) | 1448 | 1528 | 1478 |
| Peak Load, Summer (Mw) | 1209 | 1258 | 1272 |
| Annual Load Factor (%) | 55.0 | 56.1 | 55.4 |
| % Change Customers (yr-end) | +7 | +1.4 | .8 |

BUSINESS: Vectren is a holding company formed through the merger of Indiana Energy and SIGCORP. Supplies electricity and gas to an area nearly two-thirds of the state of Indiana. Has a customer base of 1,110,000. 2003 Elect (gas) revs: resid, 34% (67%); comm., 27% (25%); indust, 37% (8%); other, 2% (nil). Revenue sources: Elect., 23%; Gas, 77%. Fuel costs: elect., 31%; gas, 69%.

Also provides energy-related products and services and has an investment subsidiary Est'd plant age: electric, 10 years '03 deprec. rate: 3.5%. Has 1,858 employees, 12,689 shareholders. Chairman, Chief Executive Officer, and President: Niel C. Ellerbrook. Inc.: IN. Address: 20 Northwest 4th St., Evansville, Indiana 47741. Tel: 812-465-5300. Internet: www.vectren.com.

ANNUAL RATES

| | | | |
|-------------|--------------|-------------|----------------------------------|
| | Past 10 Yrs. | Past 5 Yrs. | Est'd '01-'03 of change (per sh) |
| Revenues | -- | -- | Nil |
| "Cash Flow" | -- | -- | 4.5% |
| Earnings | -- | -- | 4.5% |
| Dividends | -- | -- | 3.5% |
| Book Value | -- | -- | 4.0% |

Vectren's unregulated businesses are growing at a healthy rate. ProLiance, a 61%-owned affiliate, trades and markets natural gas, sells gas to the company's two regulated subsidiaries, and services other large end-use customers. It contributed about \$0.30 a share to corporate net last year and may be more profitable in 2005. But a note of caution: ProLiance lost a lawsuit in which it was accused of breach of contract. An unfavorable outcome on appeal could be materially adverse to earnings. (We would treat any charge as non-recurring.) VVC also owns and operates two low-sulfur coal mines that not only supply company plants but sell one million tons a year in the open market. Higher contract prices point to improved earnings in 2005. In addition, the company has a 50% stake in Pace Carbon Synfuels, which earns tax credits through the sale of coal-based synthetic fuels. These enterprises should account for 25% of company net this year. Moreover, we expect them to grow at a faster rate than the regulated utilities through 2008-2010.

an increase of \$25 million and an allowed return of 12.25% to recover the cost of operating and expanding the 5,200-mile distribution system. The application also includes a tariff that would enable VVC to support the reduction of energy consumption. The petition addresses nongas costs only. A commission order is due shortly. **Earnings may set a record in 2005.** Positives include last year's rate hikes in northern and southern Indiana and the likelihood of an increase in Ohio. The company will also benefit from recovery of environmental expenditures to reduce emissions of nitrogen oxide. But higher pension costs are a negative. All told, we estimate a 22% rise in 2005 earnings, to \$1.75 a share. Improved results in the unregulated area should help lift earnings next year. **Income-oriented investors might take a look here.** Based on our forecast of earnings gains to 2008-2010, dividend growth prospects over the same timeframe are more than double those of the group. What's more, these shares are of good quality.

QUARTERLY REVENUES (\$mill.)

| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year |
|-----------|--------|--------|--------|--------|-----------|
| 2002 | 630.4 | 380.1 | 304.3 | 489.5 | 1804.3 |
| 2003 | 626.7 | 268.4 | 240.3 | 452.2 | 1587.6 |
| 2004 | 645.4 | 276.7 | 254.4 | 513.3 | 1689.8 |
| 2005 | 675 | 295 | 275 | 505 | 1750 |
| 2006 | 695 | 315 | 295 | 525 | 1830 |

The company awaits a rate order on its filing in Ohio. The request calls for

Arthur H. Medalie April 1, 2005

EARNINGS PER SHARE ^A

| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year |
|-----------|--------|--------|--------|--------|-----------|
| 2002 | .67 | .18 | .20 | .63 | 1.68 |
| 2003 | .82 | .06 | .10 | .58 | 1.56 |
| 2004 | .72 | .04 | .13 | .55 | 1.44 |
| 2005 | .85 | .10 | .15 | .65 | 1.75 |
| 2006 | .90 | .10 | .15 | .70 | 1.85 |

QUARTERLY DIVIDENDS PAID ^B

| Cal-endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full Year |
|-----------|--------|--------|--------|--------|-----------|
| 2001 | .255 | .255 | .255 | .265 | 1.03 |
| 2002 | .265 | .265 | .265 | .275 | 1.07 |
| 2003 | .275 | .275 | .275 | .285 | 1.11 |
| 2004 | .285 | .285 | .285 | .295 | 1.15 |
| 2005 | .295 | | | | |

| | |
|------------------------------|----|
| Company's Financial Strength | A |
| Stock's Price Stability | 95 |
| Price Growth Persistence | 70 |
| Earnings Predictability | 70 |

(A) Diluted EPS. Next earnings report due late Apr. Excl. nonrecur. gain (losses): '00, 8¢; '01, (13¢); '03, (6¢); incl. charges for merger costs: '00, 60¢; '01, 17¢ (B) Div'ds historically paid in early March, early June, early September, and early December. #Div'd reinvest. plan avail.

(C) Incl intang in '03, \$3.89/sh (D) In millions (E) Electric rate base determination: fair value Rate allowed on common equity in '95: 12.25% Earned on avg com. eq '03: 11.5% Regulatory Climate: Above Average

To subscribe call 1-800-833-0046.

| WISCONSIN ENERGY NYSE-WEC | | | | RECENT PRICE | P/E RATIO | Trailing: 18.6 Median: 15.0 | RELATIVE P/E RATIO | DIV'D YLD | VALUE LINE | | | | | | | | | | | | | | | | | |
|--|---|--------|--------|---|--|--------------------------------|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------------------------|--|--|--------|----|----|----|----|----|---|---|
| TIMELINESS 3 Raised 2/18/05 SAFETY 2 Lowered 7/1/97 TECHNICAL 3 Raised 3/25/05 BETA .70 (1.00 = Market) | | | | High: 27.5 Low: 23.1 | 30.9 25.8 | 32.0 26.0 | 29.1 23.0 | 34.0 27.0 | 31.6 19.1 | 23.6 16.8 | 24.6 19.1 | 26.5 20.2 | 33.7 22.6 | 34.6 29.5 | 36.1 33.3 | Target Price 2008 | 2009 | Range 2010 | | | | | | | | |
| 2008-10 PROJECTIONS Price High 45 (+30%) Price Low 30 (-15%) Ann'l Total Return 10% Options: Yes Shaded area indicates recession | | | | | | | | | | | | | | | | | 64 | 48 | 40 | 32 | 24 | 20 | 16 | 12 | 8 | 6 |
| Insider Decisions M J J A S O N D J to Buy 0 0 0 0 0 0 0 0 0 0 0 0 to Sell 0 2 0 1 0 3 0 1 0 0 Options 0 2 0 1 0 1 0 1 0 0 to Sell 0 2 0 1 0 1 0 0 0 0 | | | | Institutional Decisions 2Q2004 3Q2004 4Q2004 to Buy 104 94 111 to Sell 117 109 99 Hld's(000) 66836 70040 69112 Percent shares traded 7.5 5 2.5 | | | | | | | | | | | | | % TOT. RETURN 2005 THIS STOCK VL ARITH. INDEX 1 yr. 10.3 9.5 3 yr. 56.6 45.8 5 yr. 127.4 79.6 | | | | | | | | | |
| 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB., INC. | 08-10 | | | | | | | |
| 14.78 | 14.28 | 15.23 | 15.05 | 15.61 | 15.99 | 15.98 | 15.88 | 15.86 | 17.13 | 19.11 | 28.28 | 34.04 | 32.20 | 34.24 | 29.33 | 30.75 | 32.50 | Revenues per sh | 36.75 | | | | | | | |
| 3.32 | 3.28 | 3.33 | 3.22 | 3.84 | 3.81 | 4.28 | 4.25 | 2.96 | 4.13 | 4.53 | 4.48 | 5.44 | 5.68 | 5.71 | 5.16 | 5.80 | 6.15 | "Cash Flow" per sh | 7.00 | | | | | | | |
| 1.92 | 1.85 | 1.87 | 1.67 | 1.81 | 1.67 | 2.13 | 1.97 | .54 | 1.65 | 1.88 | 1.08 | 1.84 | 2.32 | 2.26 | 1.85 | 2.30 | 2.45 | Earnings per sh ^A | 2.75 | | | | | | | |
| 1.09 | 1.16 | 1.23 | 1.29 | 1.34 | 1.40 | 1.46 | 1.51 | 1.54 | 1.56 | 1.56 | 1.37 | .80 | .80 | .80 | .83 | .88 | .92 | Div'd Decl'd per sh ^B | 1.04 | | | | | | | |
| 2.04 | 2.09 | 2.40 | 3.11 | 3.43 | 2.76 | 2.50 | 3.53 | 3.13 | 3.52 | 4.44 | 5.29 | 6.03 | 5.07 | 5.89 | 5.70 | 7.05 | 7.50 | Cap'l Spending per sh | 7.75 | | | | | | | |
| 13.01 | 13.70 | 14.35 | 14.97 | 15.67 | 16.01 | 16.89 | 17.42 | 16.51 | 16.46 | 16.89 | 17.80 | 17.81 | 18.44 | 19.92 | 21.31 | 22.75 | 24.30 | Book Value per sh ^C | 29.25 | | | | | | | |
| 101.04 | 101.04 | 101.04 | 103.09 | 105.32 | 108.94 | 110.82 | 111.68 | 112.87 | 115.61 | 118.90 | 118.65 | 115.42 | 116.03 | 118.43 | 116.99 | 117.00 | 117.00 | Common Shs Outs'tg ^D | 117.00 | | | | | | | |
| 9.8 | 10.6 | 12.1 | 15.6 | 15.2 | 15.2 | 13.1 | 14.3 | 47.3 | 18.0 | 13.3 | 18.7 | 12.1 | 10.5 | 12.4 | 17.5 | Bold figures are Value Line estimates | | Avg Ann'l P/E Ratio | 13.5 | | | | | | | |
| .74 | .79 | .77 | .95 | 1.00 | 1.00 | .88 | .90 | 2.73 | .94 | .76 | 1.22 | .62 | .57 | .71 | .93 | | | Relative P/E Ratio | .90 | | | | | | | |
| 5.8% | 6.0% | 5.4% | 5.0% | 4.9% | 5.5% | 5.2% | 5.4% | 6.0% | 5.2% | 6.3% | 6.8% | 3.6% | 3.3% | 2.8% | 2.6% | | | Avg Ann'l Div'd Yield | 2.8% | | | | | | | |
| CAPITAL STRUCTURE as of 12/31/04 Total Debt \$3678.5 mill. Due in 5 Yrs \$1641.3 mill. LT Debt \$3239.5 mill. LT Interest \$186.3 mill. Incl. \$191.1 mill. capitalized leases. (LT interest earned: 2.7x) Leases, Uncapitalized Annual rentals \$50.4 mill | | | | 1770.5 | 1773.8 | 1789.6 | 1980.0 | 2272.6 | 3354.7 | 3928.5 | 3736.2 | 4054.3 | 3431.1 | 3600 | 3800 | Revenues (\$mill) | 4300 | | | | | | | | | |
| Pension Assets-12/04 \$998.5 mill. Oblig. \$1.2 bill Pfd Stock \$30.4 mill Pfd Div'd \$1.2 mill. 260,000 shs 3.60%, \$100 par, callable at \$101; 44,498 shs. 6%, \$100 par. Common Stock 116,985,602 shs as of 1/31/05 MARKET CAP: \$4.0 billion (Mid Cap) | | | | 235.2 | 219.3 | 61.9 | 189.3 | 231.5 | 132.0 | 218.8 | 270.8 | 269.2 | 221.2 | 270 | 290 | Net Profit (\$mill) | 325 | | | | | | | | | |
| | | | | 37.1% | 36.4% | 33.4% | 32.7% | 33.8% | 43.7% | 40.9% | 37.4% | 35.5% | 37.5% | 38.0% | 38.0% | Income Tax Rate | 38.0% | | | | | | | | | |
| | | | | 3.8% | 3.9% | 16.7% | 5.7% | 5.8% | 12.3% | 6.9% | 4.1% | 6.9% | 10.0% | 7.0% | 9.0% | AFUDC % to Net Profit | 8.0% | | | | | | | | | |
| | | | | 41.8% | 41.7% | 44.7% | 47.5% | 48.8% | 58.9% | 62.2% | 59.8% | 59.9% | 56.2% | 48.0% | 51.5% | Long-Term Debt Ratio | 48.0% | | | | | | | | | |
| | | | | 57.2% | 57.4% | 54.4% | 51.7% | 45.9% | 40.5% | 37.2% | 39.6% | 39.6% | 43.3% | 51.5% | 48.0% | Common Equity Ratio | 51.5% | | | | | | | | | |
| | | | | 3269.4 | 3391.9 | 3425.8 | 3682.6 | 4372.8 | 4979.9 | 5523.8 | 5400.3 | 5963.3 | 5762.3 | 5175 | 5900 | Total Capital (\$mill) | 6625 | | | | | | | | | |
| | | | | 2910.6 | 3057.9 | 3185.0 | 3238.4 | 3846.6 | 4152.4 | 4188.0 | 4398.8 | 5926.1 | 5903.1 | 6320 | 6765 | Net Plant (\$mill) | 8050 | | | | | | | | | |
| | | | | 8.8% | 8.0% | 3.4% | 6.6% | 6.7% | 4.7% | 5.8% | 7.1% | 6.3% | 5.6% | 7.0% | 6.5% | Return on Total Cap'l | 6.5% | | | | | | | | | |
| | | | | 12.4% | 11.1% | 3.3% | 9.8% | 10.3% | 6.4% | 10.5% | 12.5% | 11.3% | 8.8% | 10.0% | 10.0% | Return on Shr. Equity | 9.5% | | | | | | | | | |
| | | | | 12.5% | 11.2% | 3.3% | 9.9% | 10.9% | 6.5% | 10.6% | 12.6% | 11.4% | 8.8% | 10.5% | 10.0% | Return on Com Equity ^E | 9.5% | | | | | | | | | |
| | | | | 4.0% | 2.6% | NMF | 6% | 1.9% | NMF | 6.0% | 8.3% | 7.4% | 4.9% | 6.5% | 6.5% | Retained to Com Eq | 6.0% | | | | | | | | | |
| | | | | 68% | 77% | NMF | 94% | 84% | NMF | 43% | 35% | 35% | 45% | 39% | 38% | All Div'ds to Net Prof | 39% | | | | | | | | | |
| ELECTRIC OPERATING STATISTICS 2002 2003 2004 % Change Retail Sales (KWH) +2.8 +8 +1.7 Avg Indust. Use (MWH) 15698 16127 16482 Avg Indust. Revs. per KWH (\$) 4.34 4.55 4.71 Capacity at Peak (Mw) NA NA NA Peak Load, Summer (Mw) 6231 6376 5789 Annual Load Factor (%) NA NA NA % Change Customers (yr-end) +1.2 +1.1 +1.3 | | | | BUSINESS: Wisconsin Energy Corporation (WEC) is a holding company for We Energies, which provides electric, gas & steam service in WI & upper MI. Customers: 1.1 mill. elec, 1 mill. gas. Acq'd Edison Sault Electric 5/98; WICOR 4/00. Discontinued pump-manufacturing ops in '04. Elec rev. breakdown, '04: res'l, 35%; small comm'l & ind'l, 32%; large comm'l & ind'l, 26%; other, 7%. | | | | | | | | | | | | | Generating sources, '04: coal, 61%; nuclear, 24%; hydro & other, 2%; purchased, 13%. Fuel costs: 43% of revs. '04 reported deprec rate (utility): 4.2%. Has 5,700 employees, 62,000 com. stockholders. Chairman, President & CEO: Gale E. Klappa. Inc.: WI. Address: 231 W. Michigan St., P.O. Box 2949, Milwaukee, WI 53201. Tel: 414-221-2345. Internet: www.wisconsinenergy.com. | | | | | | | | | |
| Fixed Charge Cov. (%) 260 256 248 | | | | The Wisconsin Supreme Court will have an expedited hearing of a matter concerning Wisconsin Energy's "Power the Future" plan. The company is appealing a judge's ruling, which stated that the Wisconsin commission didn't follow proper procedures when it granted Wisconsin Energy permission to build the first of two coal-fired units that are set to come on line in 2009 and 2010. The builder has agreed to delay by two months (to July 1, 2005) a provision in the contract that adds a cost escalator if construction has not begun by then. This could boost the cost of the two coal units, which is already over \$2 billion, by up to \$260 million. A lengthy delay would also prevent the plant from coming on line when it is needed. Power the Future also calls for the addition of two gas-fired units (the first of which is scheduled to go on line in July), but these facilities haven't been nearly as controversial as the coal plants because gas is more environmentally friendly. Earnings should return to a more normal level this year after a depressed tally in 2004. Last year, the cost of severance programs reduced earnings by \$0.13 a share, and debt-redemption costs took \$0.09 a share off the bottom line. We assume no such costs in 2005. The expense reduction from the severance should add \$0.15 to share net, the income from the first gas-fired unit of Power the Future should add \$0.07 a share, and the utility ought to benefit from customer growth and a return to normal weather patterns. This should outweigh negative factors that include the cost of an additional nuclear refueling outage, higher benefits expenses, and the effect of a lag in the recovery of higher fuel costs. Our estimate is at the low end of the company's target of \$2.30-\$2.40 a share. | | | | | | | | | | | | | The utility plans to file a general rate case later this year. New electric and gas tariffs would likely go into effect in early 2006. Assuming some rate relief next year, we figure earnings will rise 6%-7%. The board of directors has raised the quarterly dividend by one cent a share (4.8%), but this stock's yield is still well below average by utility standards. Total-return potential to 2008-2010 is only average for a utility. | | | | | | | | | |
| ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '02-'04 of change (per sh) to '08-'10 Revenues 7.5% 13.0% 2.5% "Cash Flow" 4.5% 7.5% 4.0% Earnings 2.0% 9.5% 4.0% Dividends -5.0% -12.0% 4.5% Book Value 2.5% 3.5% 6.5% | | | | by \$0.13 a share, and debt-redemption costs took \$0.09 a share off the bottom line. We assume no such costs in 2005. The expense reduction from the severance should add \$0.15 to share net, the income from the first gas-fired unit of Power the Future should add \$0.07 a share, and the utility ought to benefit from customer growth and a return to normal weather patterns. This should outweigh negative factors that include the cost of an additional nuclear refueling outage, higher benefits expenses, and the effect of a lag in the recovery of higher fuel costs. Our estimate is at the low end of the company's target of \$2.30-\$2.40 a share. | | | | | | | | | | | | | The utility plans to file a general rate case later this year. New electric and gas tariffs would likely go into effect in early 2006. Assuming some rate relief next year, we figure earnings will rise 6%-7%. The board of directors has raised the quarterly dividend by one cent a share (4.8%), but this stock's yield is still well below average by utility standards. Total-return potential to 2008-2010 is only average for a utility. | | | | | | | | | |
| Cal-endar | QUARTERLY REVENUES (\$mill.) Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | by \$0.13 a share, and debt-redemption costs took \$0.09 a share off the bottom line. We assume no such costs in 2005. The expense reduction from the severance should add \$0.15 to share net, the income from the first gas-fired unit of Power the Future should add \$0.07 a share, and the utility ought to benefit from customer growth and a return to normal weather patterns. This should outweigh negative factors that include the cost of an additional nuclear refueling outage, higher benefits expenses, and the effect of a lag in the recovery of higher fuel costs. Our estimate is at the low end of the company's target of \$2.30-\$2.40 a share. | | | | | | | | | | | | | The utility plans to file a general rate case later this year. New electric and gas tariffs would likely go into effect in early 2006. Assuming some rate relief next year, we figure earnings will rise 6%-7%. The board of directors has raised the quarterly dividend by one cent a share (4.8%), but this stock's yield is still well below average by utility standards. Total-return potential to 2008-2010 is only average for a utility. | | | | | | | | |
| 2002 | 986.0 | 870.9 | 869.8 | 1009.5 | 3736.2 | | | | | | | | | | | | | | | | | | | | | |
| 2003 | 1229.2 | 914.3 | 878.5 | 1032.3 | 4054.3 | | | | | | | | | | | | | | | | | | | | | |
| 2004 | 1065.9 | 716.4 | 696.6 | 952.2 | 3431.1 | | | | | | | | | | | | | | | | | | | | | |
| 2005 | 1100 | 750 | 750 | 1000 | 3600 | | | | | | | | | | | | | | | | | | | | | |
| 2006 | 1150 | 800 | 800 | 1050 | 3800 | | | | | | | | | | | | | | | | | | | | | |
| Cal-endar | EARNINGS PER SHARE ^A Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | by \$0.13 a share, and debt-redemption costs took \$0.09 a share off the bottom line. We assume no such costs in 2005. The expense reduction from the severance should add \$0.15 to share net, the income from the first gas-fired unit of Power the Future should add \$0.07 a share, and the utility ought to benefit from customer growth and a return to normal weather patterns. This should outweigh negative factors that include the cost of an additional nuclear refueling outage, higher benefits expenses, and the effect of a lag in the recovery of higher fuel costs. Our estimate is at the low end of the company's target of \$2.30-\$2.40 a share. | | | | | | | | | | | | | The utility plans to file a general rate case later this year. New electric and gas tariffs would likely go into effect in early 2006. Assuming some rate relief next year, we figure earnings will rise 6%-7%. The board of directors has raised the quarterly dividend by one cent a share (4.8%), but this stock's yield is still well below average by utility standards. Total-return potential to 2008-2010 is only average for a utility. | | | | | | | | |
| 2002 | .75 | .43 | .50 | .64 | 2.32 | | | | | | | | | | | | | | | | | | | | | |
| 2003 | .79 | .37 | .47 | .64 | 2.26 | | | | | | | | | | | | | | | | | | | | | |
| 2004 | .69 | .17 | .26 | .73 | 1.85 | | | | | | | | | | | | | | | | | | | | | |
| 2005 | .70 | .30 | .50 | .80 | 2.30 | | | | | | | | | | | | | | | | | | | | | |
| 2006 | .80 | .30 | .55 | .80 | 2.45 | | | | | | | | | | | | | | | | | | | | | |
| Cal-endar | QUARTERLY DIVIDENDS PAID ^B Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | by \$0.13 a share, and debt-redemption costs took \$0.09 a share off the bottom line. We assume no such costs in 2005. The expense reduction from the severance should add \$0.15 to share net, the income from the first gas-fired unit of Power the Future should add \$0.07 a share, and the utility ought to benefit from customer growth and a return to normal weather patterns. This should outweigh negative factors that include the cost of an additional nuclear refueling outage, higher benefits expenses, and the effect of a lag in the recovery of higher fuel costs. Our estimate is at the low end of the company's target of \$2.30-\$2.40 a share. | | | | | | | | | | | | | The utility plans to file a general rate case later this year. New electric and gas tariffs would likely go into effect in early 2006. Assuming some rate relief next year, we figure earnings will rise 6%-7%. The board of directors has raised the quarterly dividend by one cent a share (4.8%), but this stock's yield is still well below average by utility standards. Total-return potential to 2008-2010 is only average for a utility. | | | | | | | | |
| 2001 | .20 | .20 | .20 | .20 | .80 | | | | | | | | | | | | | | | | | | | | | |
| 2002 | .20 | .20 | .20 | .20 | .80 | | | | | | | | | | | | | | | | | | | | | |
| 2003 | .20 | .20 | .20 | .20 | .80 | | | | | | | | | | | | | | | | | | | | | |
| 2004 | .20 | .21 | .21 | .21 | .83 | | | | | | | | | | | | | | | | | | | | | |
| 2005 | .22 | | | | | | | | | | | | | | | | | | | | | | | | | |

(A) Diluted EPS. Excl nonrecurring gains (losses): '99, (9¢); '00, 19¢ net; '01, 1¢ net; '02, (88¢); '03, (20¢) net; '04, (81¢); gain on discontinued operations: '04, \$1.54. '03 earnings don't add due to rounding. Next earnings report due late Apr. (B) Div'ds historically paid in early Mar., June, Sept., Dec. = Div'd reinvestment plan avail (C) Incl intang In '04: \$11.04/sh (D) In mill., adj. for split (E) Rate base: Net orig. cost Rate allowed on com. eq. in '00: 12.2%; earned on avg. com. eq., '04: 9.1%. Regulatory Climate: Above Average

Company's Financial Strength B++
 Stock's Price Stability 100
 Price Growth Persistence 25
 Earnings Predictability 55

© 2005, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

To subscribe call 1-800-833-0046

Paul E. Debbas, CFA April 1, 2005

| WPS RESOURCES NYSE-WPS | | | | RECENT PRICE | 52.53 | P/E RATIO | 12.2 (Trailing: 12.9 Median: 13.0) | RELATIVE P/E RATIO | 0.66 | DIV'D YLD | 4.3% | VALUE LINE | | | | | | | | | | | |
|---|-------|-----------------|---|--|--------|-----------|------------------------------------|---|--------|-----------|--------|--|--------|--------|---------------------|---------------------------------------|--------|----------------------------------|--------|--|--|--|--|
| TIMELINESS | 3 | Raised 2/11/05 | High: 33.6 | 34.3 | 34.4 | 34.3 | 37.5 | 35.8 | 39.0 | 36.8 | 42.7 | 46.8 | 50.5 | 54.9 | Target Price | 2008 | 2009 | 2010 | | | | | |
| SAFETY | 2 | Lowered 4/4/03 | Low: 26.3 | 26.8 | 28.3 | 23.4 | 29.9 | 24.4 | 22.6 | 31.0 | 30.5 | 36.8 | 43.5 | 47.7 | | | | | | | | | |
| TECHNICAL | 3 | Raised 3/25/05 | LEGENDS 0.96 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession | | | | | | | | | | | | | | | | | | | | |
| BETA | .75 | (1.00 = Market) | 2008-10 PROJECTIONS Price Gain Ann'l Total High 65 (+25%) 9% Low 45 (-15%) 1% | | | | | | | | | | | | | | | | | | | | |
| Insider Decisions | | | M J J A S O N D J to Buy 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 Options 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 to Sell 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | | | | | | | | | | | | | | | | | | | |
| Institutional Decisions | | | 2Q2004 3Q2004 4Q2004 to Buy 81 76 84 to Sell 56 54 57 Hld's(000) 10959 11071 11869 | | | | | | | | | | | | | | | | | | | | |
| | | | Percent shares traded 12 8 4 | | | | | | | | | | | | | | | | | | | | |
| | | | % TOT. RETURN 2/05 THIS STOCK VL ARITH. 1 yr 14.7 9.5 3 yr 57.6 45.8 5 yr 191.9 79.6 | | | | | | | | | | | | | | | | | | | | |
| 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | © VALUE LINE PUB., INC. 08-10 | | | | | |
| 25.59 | 25.73 | 27.24 | 26.62 | 28.48 | 28.20 | 30.12 | 35.91 | 36.76 | 40.06 | 40.91 | 72.68 | 85.80 | 83.55 | 117.07 | 130.75 | 132.70 | 129.25 | Revenues per sh | 139.40 | | | | |
| 4.79 | 4.80 | 5.03 | 5.09 | 5.00 | 4.56 | 5.06 | 4.71 | 5.37 | 5.01 | 5.34 | 6.11 | 5.27 | 5.91 | 6.23 | 8.05 | 8.85 | 9.35 | "Cash Flow" per sh | 11.70 | | | | |
| 1.98 | 2.00 | 2.23 | 2.35 | 2.47 | 2.21 | 2.32 | 2.00 | 2.13 | 1.76 | 2.24 | 2.43 | 2.74 | 2.74 | 2.76 | 4.07 | 4.10 | 4.20 | Earnings per sh ^A | 4.30 | | | | |
| 1.60 | 1.64 | 1.68 | 1.72 | 1.76 | 1.80 | 1.84 | 1.88 | 1.92 | 1.96 | 2.00 | 2.04 | 2.08 | 2.12 | 2.16 | 2.20 | 2.24 | 2.28 | Div'd Decl'd per sh ^B | 2.40 | | | | |
| 3.17 | 2.68 | 2.84 | 3.99 | 2.77 | 2.87 | 3.35 | 3.55 | 2.44 | 3.57 | 4.93 | 5.94 | 7.98 | 7.16 | 4.77 | 5.35 | 7.30 | 6.90 | Cap'l Spending per sh | 6.75 | | | | |
| 16.30 | 16.26 | 16.13 | 17.33 | 18.18 | 18.69 | 19.39 | 19.56 | 20.00 | 19.48 | 19.97 | 20.21 | 22.96 | 24.45 | 27.18 | 29.00 | 31.05 | 31.40 | Book Value per sh ^C | 37.50 | | | | |
| 22.89 | 22.89 | 22.89 | 23.85 | 23.90 | 23.90 | 23.90 | 23.90 | 23.90 | 26.55 | 26.85 | 26.85 | 31.18 | 32.01 | 36.91 | 37.40 | 37.60 | 40.00 | Common Shs Outs't'g ^D | 40.60 | | | | |
| 11.4 | 11.0 | 11.3 | 12.6 | 13.7 | 13.0 | 12.8 | 15.7 | 13.1 | 18.9 | 13.2 | 12.2 | 12.5 | 14.0 | 14.9 | 11.5 | Bold figures are Value Line estimates | | Avg Ann'l P/E Ratio | 13.0 | | | | |
| .86 | .82 | .72 | .76 | .81 | .85 | .86 | .98 | .76 | .98 | .75 | .79 | .64 | .76 | .85 | .61 | | | Relative P/E Ratio | .85 | | | | |
| 7.1% | 7.4% | 6.6% | 5.8% | 5.2% | 6.2% | 6.2% | 6.0% | 6.9% | 5.9% | 6.7% | 6.9% | 6.1% | 5.5% | 5.3% | 4.7% | | | Avg Ann'l Div'd Yield | 4.3% | | | | |
| CAPITAL STRUCTURE as of 9/30/04 | | | | 719.8 | 858.3 | 878.3 | 1063.7 | 1098.5 | 1951.6 | 2675.5 | 2674.9 | 4321.3 | 4890.6 | 4990 | 5170 | Revenues (\$mill) | 5660 | | | | | | |
| Total Debt \$1018.7 mill Due in 5 Yrs \$182.3 mill. | | | | 58.5 | 50.5 | 54.0 | 49.8 | 62.7 | 67.4 | 80.7 | 94.4 | 94.5 | 153.7 | 155 | 165 | Net Profit (\$mill) | 175 | | | | | | |
| LT Debt \$868.8 mill. LT Interest \$44.4 mill. (LT interest earned: 4.3x) | | | | 34.5% | 32.5% | 34.0% | 32.3% | 32.2% | 6.7% | 5.6% | 20.8% | 26.3% | 26.0% | 26.0% | 26.0% | Income Tax Rate | 26.0% | | | | | | |
| Leases, Uncapitalized Annual rentals \$5.0 mill. | | | | 4% | 5% | 4% | -- | -- | -- | -- | 3.2% | 2.5% | 3.0% | 4.0% | 4.0% | AFUDC % to Net Profit | 3.0% | | | | | | |
| Pension Assets-12/03 \$567.9 mill. Oblig. \$610.9 mill | | | | 37.3% | 37.1% | 36.5% | 35.7% | 47.8% | 50.6% | 47.1% | 48.3% | 45.3% | 46.0% | 44.5% | 42.5% | Long-Term Debt Ratio | 42.5% | | | | | | |
| Pfd Stock \$51.1 mill. Pfd Div'd \$3.1 mill. | | | | 56.4% | 56.7% | 57.4% | 53.8% | 43.9% | 41.6% | 46.3% | 45.8% | 52.1% | 51.5% | 55.0% | Common Equity Ratio | 55.5% | | | | | | | |
| 512,000 shs. 5.00% to 6.88%, callable \$101 to \$107.50; sinking fund began 11/1/79. All cumulative, \$100 par. | | | | 821.2 | 824.5 | 833.0 | 961.4 | 1222.0 | 1303.9 | 1544.8 | 1708.3 | 1926.2 | 2110 | 2190 | 2280 | Total Capital (\$mill) | 2745 | | | | | | |
| Common Stock 37,386,727 shs. as of 10/31/04 | | | | 870.1 | 892.9 | 886.4 | 820.1 | 863.7 | 905.1 | 1463.6 | 1610.2 | 1828.7 | 1880 | 1975 | 2040 | Net Plant (\$mill) | 2055 | | | | | | |
| MARKET CAP: \$2.0 billion (Mid Cap) | | | | 8.5% | 7.4% | 7.8% | 6.4% | 6.2% | 6.8% | 6.8% | 7.0% | 6.1% | 9.0% | 8.5% | 8.5% | Return on Total Cap'l | 8.0% | | | | | | |
| ELECTRIC OPERATING STATISTICS | | | | 11.4% | 9.7% | 10.2% | 8.0% | 9.8% | 10.5% | 9.9% | 10.7% | 9.0% | 13.5% | 13.0% | 13.0% | Return on Shr. Equity | 11.5% | | | | | | |
| 2001 2002 2003 | | | | 11.9% | 10.1% | 10.6% | 9.0% | 11.1% | 11.9% | 10.8% | 11.7% | 9.1% | 14.0% | 13.0% | 13.0% | Return on Com Equity ^E | 11.5% | | | | | | |
| % Change Retail Sales (KWH) | | | | 2% | 5% | 10% | NMF | 12% | 19% | 27% | 31% | 20% | 6.5% | 6.0% | 6.0% | Retained to Com Eq | 5.0% | | | | | | |
| Avg Indust. Use (KWH) | | | | 81% | 95% | 91% | 102% | 85% | 80% | 76% | 74% | 79% | 55% | 56% | 55% | All Div's to Net Prof | 57% | | | | | | |
| Avg Indust. Revs. per KWH (\$) | | | | BUSINESS: WPS Resources Corporation is a holding company for subsidiaries that provide products and services in both regulated and nonregulated energy markets. Acq'd Upper Peninsula Energy 9/98. 2003 revenues: electric, 17%; gas, 10%; nonregulated energy and other, 73%. Electric revenue breakdown, '03: residential, 36%; commercial and industrial, 50%; other, 14%. Generating sources, '03, regul: coal, 61%; nuclear, 18%; hydro, 2%; other and purchased, 19%. Fuel costs: 45% of revenues '03 deprec. rate: 3.6%. Est'd plant age: 9 years. Has 3,080 employees, 22,172 common stockholders. Chairman, President & CEO: Larry L. Weyers. Incorporated: WI. Address: 700 N. Adams Street, Green Bay, WI 54307. Telephone: 800-236-1551. Internet: www.wpsr.com. | | | | | | | | | | | | | | | | | | | |
| Capacity at Peak (mw) | | | | WPS Resources has received higher rates; two requests are pending. Last December, the Wisconsin regulators granted the company increased electric rates of \$60.7 million and higher posted gas tariffs of \$5.6 million. The decision allows an 11.5% return on equity, down from the previous 12.0%. The reduced return is the result of lower interest rates. The order reimburses the company for higher employee medical benefits, upgrades to the generation and distribution systems, and construction work in progress at the 500 megawatt (mw) coal-fired Weston 4 plant (See below). It also covers the cost of operating more expensive gas-fired peaking plants and buying increased amounts of energy from outside suppliers. Separately, WPS awaits orders on a \$7.2 million filing for an unplanned outage at the Kewaunee nuclear facility and on a request in Michigan for \$5.7 million. | | | | | | | | | | | | | | | | | | | |
| Peak Load, Summer (mw) | | | | The company is building a coal-fired plant. WPS has begun construction of a 500-megawatt (mw) unit at an estimated cost of \$770 million. The location at the existing Weston site will reduce costs by sharing fixed charges with the three units already in operation. Dairyland has agreed to take a 30% interest in the facility, which is scheduled to go on line in 2008. The increased capacity will offset the loss of Kewaunee, whose sale to Dominion was recently approved by the Wisconsin regulators. Looking further down the road, WPS plans to build another 500-mw base-load plant with Alliant Energy in 2011. | | | | | | | | | | | | | | | | | | | |
| Annual Load Factor (%) | | | | Current-year earnings may only match 2004's strong performance. Thanks to the recent rate increase, electric and gas margins will rise. A full year of the acquisition of Advantage Energy, an electric power marketer, and a probable 2%-3% rise in retail energy sales are additional pluses. But higher pension costs and downtime for refueling Kewaunee suggest only flat earnings in 2005. Likely improvement in unregulated operations points to a modest gain in 2006. | | | | | | | | | | | | | | | | | | | |
| % Change Customers (yr-end) | | | | The yield is a cut above the industry norm. And based on our projection of steady earnings gains after this year, dividend growth prospects to 2008-2010 are almost double those of its peers. Income-oriented investors might take a look here. | | | | | | | | | | | | | | | | | | | |
| Fixed Charge Cov. (%) | | | | 173 | 197 | 182 | Arthur H. Medaille April 1, 2005 | | | | | | | | | | | | | | | | |
| ANNUAL RATES | | | | Past 10 Yrs. Past 5 Yrs. Est'd '01-'03 to '08-'10 | | | | | | | | | | | | | | | | | | | |
| of change (per sh) | | | | Revenues 13.5% 20.5% 5.5% "Cash Flow" 1.5% 3.0% 10.5% Earnings 1.5% 7.0% 6.5% Dividends 2.0% 2.0% 2.0% Book Value 3.5% 5.0% 6.0% | | | | | | | | | | | | | | | | | | | |
| QUARTERLY REVENUES (\$ mill.) | | | | Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | | | | | | | | | | | | | | | | |
| 2002 | | | | 671.3 | 579.4 | 609.6 | 814.6 | 2674.9 | | | | | | | | | | | | | | | |
| 2003 | | | | 1281.8 | 971.9 | 989.3 | 1078.3 | 4321.3 | | | | | | | | | | | | | | | |
| 2004 | | | | 1373.3 | 1045.9 | 1072.5 | 1398.9 | 4890.6 | | | | | | | | | | | | | | | |
| 2005 | | | | 1450 | 1110 | 1140 | 1290 | 4990 | | | | | | | | | | | | | | | |
| 2006 | | | | 1500 | 1150 | 1180 | 1340 | 5170 | | | | | | | | | | | | | | | |
| EARNINGS PER SHARE ^A | | | | Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | | | | | | | | | | | | | | | | |
| 2002 | | | | .89 | .36 | .77 | .72 | 2.74 | | | | | | | | | | | | | | | |
| 2003 | | | | .92 | .08 | 1.04 | .72 | 2.76 | | | | | | | | | | | | | | | |
| 2004 | | | | 1.22 | .26 | .99 | 1.60 | 4.07 | | | | | | | | | | | | | | | |
| 2005 | | | | 1.40 | .30 | 1.00 | 1.40 | 4.10 | | | | | | | | | | | | | | | |
| 2006 | | | | 1.45 | .30 | 1.00 | 1.45 | 4.20 | | | | | | | | | | | | | | | |
| QUARTERLY DIVIDENDS PAID ^B | | | | Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year | | | | | | | | | | | | | | | | | | | |
| 2001 | | | | .515 | .515 | .525 | .525 | 2.08 | | | | | | | | | | | | | | | |
| 2002 | | | | .525 | .525 | .535 | .535 | 2.12 | | | | | | | | | | | | | | | |
| 2003 | | | | .535 | .535 | .545 | .545 | 2.16 | | | | | | | | | | | | | | | |
| 2004 | | | | .545 | .545 | .555 | .555 | 2.20 | | | | | | | | | | | | | | | |
| 2005 | | | | .555 | | | | | | | | | | | | | | | | | | | |
| (A) Diluted EPS. Excl. gains, (loss): '97, 12¢; '00, 10¢; '02, 68¢; '03, 10¢; '04, (35¢) Next egs. report due late Apr. (B) Div's historically paid in late Mar., late June, late Sept., and late | | | | Dec. = Div'd reinvestment plan available (C) Incl. intangibles In '03, \$127.7 mill, \$3.46/sh (D) In millions. (E) Rate base determination; | | | | Net orig. cost. Rate allowed in Wisc. on com. equity in '04: 11.5%; earned on avg. com. equity, '03: 10.3%. Reg. Climate: Above Avg | | | | Company's Financial Strength B++ Stock's Price Stability 100 Price Growth Persistence 50 Earnings Predictability 85 | | | | | | | | | | | |

© 2005, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

To subscribe call 1-800-833-0046.

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 37

Refer to the Moul Testimony, page 5, lines 15 through 22. Provide a more detailed explanation of how increases in operating and capital costs due to the Clean Air Act ("CAA") create added risk for the company.

Response

Generally, the capital requirements and operating expenses associated with CAA compliance do not provide incremental revenues to a utility, other than those obtained through rate adjustments that affect all customer rates, as approved by the regulatory authority. Unlike other investments by an electric utility that may add to revenues through additional capacity or expansion of the scope of sales opportunities, CAA investment will not add revenues in this regard. Moreover, CAA investment will not enhance an electric utility's efficiency and/or productivity (i.e., it is not capital that will promote a reduction in operating expense). The capital and operating costs associated with CAA investment will merely increase electric rates.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 39

Explain why the presence of an environmental surcharge that authorizes the monthly recovery of CAA-related operations and capital costs does not eliminate any additional risk from increased CAA-related expenditures.

Response

The mechanism for the recovery of the CAA-related expenditures provides the Company with a number of advantages to the extent that its operating and capital costs are recoverable from retail customers. However, due to allocation issues associated with the implementation of the environmental surcharge, the Company has been able to only partially recover its costs associated with these expenditures. The surcharge as it is applied reduces attrition and regulatory lag associated with the recovery of non-revenue producing and non-expense reducing investment. Otherwise, it would be necessary to file rate cases for recovery of these costs, and the mechanism avoids the "rate shock" associated with a large adjustment in rates for these expenditures. However, there continues to be risks associated with changing environmental regulations, which may involve additional compliance measures, and the rate impact of CAA investments which make the Company's rates less competitive with alternative energy sources.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 39

Explain why the presence of an environmental surcharge that authorizes the monthly recovery of CAA-related operations and capital costs does not eliminate any additional risk from increased CAA-related expenditures.

Response

The mechanism for the recovery of the CAA-related expenditures provides the Company with a number of advantages. It reduces attrition and regulatory lag associated with the recovery of non-revenue producing and non-expense reducing investment. Otherwise, it would be necessary to file rate cases for recovery of these costs, and the mechanism avoids the "rate shock" associated with a large adjustment in rates for these expenditures. However, there continues to be risks associated with changing environmental regulations, which may involve additional compliance measures, and the rate impact of CAA investments which make the Company's rates less competitive with alternative energy sources.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 40

How many of the companies included in Mr. Moul's Electric Group have surcharges that authorize the monthly recovery of capital costs and operation and maintenance costs related to the CAA and other federal, state, and local environmental requirements that apply to coal combustion wastes and by-products from facilities utilized for production of energy from coal?

Response

Mr. Moul is aware that Vectren Corporation has an environmental surcharge available.

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 41

The Moul Testimony, page 6, line 19, references “pressures from alternative providers.” Provide the names of each alternative provider and the product that each is able to provide to Kentucky Power’s industrial customers.

Response

Mr. Moul was referring to alternatives, such as self-generation, fuel oil, coal, and natural gas, as alternative providers of energy.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 42

Refer to the Moul Testimony, page 8. AEP operates in the Eastern, Central and Southwestern states and is listed in *Value Line's* Electric Utility (Central) Industry category. Explain why only companies operating in the Great Lakes region of the U.S. were selected for the Electric Group.

Response

Companies outside these regions are geographically remote from Kentucky Power and have climate and electric supply fundamentals that make them distinctly dissimilar to the Company's electric business. Moreover, a geographic criteria specified in the Bluefield case which states:

“A public utility is entitled to such rates as will permit it to earn a return on the value of the property which it employs for the convenience of the public equal to that generally being made at the same time and in the same general part of the country on investments in other business undertakings which are attended by corresponding risks and uncertainties; but it has no constitutional right to profits such as are realized or anticipated in highly profitable enterprises or speculative ventures.” (emphasis supplied). *Bluefield Water Works and Improvement Co. v. Public Service Commission of West Virginia*, 262 U.S. 679, 43 S. Ct. 675, 67 L.Ed. 1176, 1182-1183 (1923).”

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 43

Refer to the Moul Testimony, pages 9 through 13. Explain the basis for using the nine categories of relative risk that Kentucky Power used to compare itself to the S&P Utilities and the proxy group.

Response

In Mr. Moul's opinion, the ratios associated with these nine categories, along with the others shown on Schedules 2, 3, and 4, provide a reasonable basis to assess the relative position of a utility relative to its peer group, and the business sector in which it operates. Many of the financial ratios are considered in analysts' reports and credit rating agencies in their analysis of a company.

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 44

Refer to the Moul Testimony, page 25, and Exhibit No. PRM-1, Schedule 7. Provide a detailed explanation of the derivation of the 5.5 percent growth rate.

Response

There were no specific weights assigned to the accounting variables that were analyzed in order to assess the growth rate that investors could reasonably expect for the Electric Group. The accounting variables, such as those listed in Schedules 6 and 7 were considered included projected growth rates in earnings per share as well as, dividends per share, book value per share, cash flow per share, and retention growth. Both historical performance and analysts' projections were considered. From the array of growth rates considered, analysts' forecasts of earnings per share growth were given emphasis. The parameters of the DCF model mandate that relatively greater weight should be given to earnings per share growth because, with no change in price-earnings multiple, the value of a firm's equity will grow at the same rate as earnings per share. In addition, Professor Myron Gordon, the foremost proponent of the DCF model in utility ratesetting, established that analysts' forecast of earnings per share growth provides the best measure of growth in the DCF model (see "Choice Among Methods of Estimating Share Yield," The Journal of Portfolio Management, spring 1989 by Gordon, Gordon & Gould).

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 45

Refer to the Moul Testimony, pages 25 and 26. Would it produce the same result to adjust the capitalization to reflect market capitalization rather than adjust the return? If no, explain why not.

Response

Mr. Moul has not made any calculations in this regard. It is Mr. Moul's opinion that if the market capitalization of a utility (or its proxy group) was used to calculate the weighted average cost of capital, then there would be no need for making the corresponding leverage adjustment to the cost of equity calculation using the DCF and CAPM models.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 46

Refer to the Moul Testimony, page 31. Explain how Kentucky Power benefited from the stock issuances described in the testimony.

Response

Kentucky Power must be in a capital attraction posture at all times in order to meet its public service obligation. As such, a flotation cost provision must be made in the cost of equity calculation, unless otherwise provided in the cost-of-service. Such an allowance would be required whether the utility issues equity directly in the market if its stock is traded, or whether this is accomplished through a parent company that provides external equity to the utility.

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 47

Refer to the Moul Testimony, Exhibit No. PRM-1, Schedule 9, page 1 of 4.

- a. While estimates below 8.0 percent have been eliminated from the sample, the highest observation, 13.75 percent, appears to be a remaining outlier in the sample. The next highest upper observation is 11.04 percent. Explain why it is reasonable to retain an obvious outlier from the calculations when low outliers have been eliminated.
- b. The Discounted Cash Flow ("DCF") recommendation of 10.92 percent represents a weighted average of the two extreme points of the sample range, each with a 50 percent weight, with no regard for the distribution of the other sample points. Explain why it is reasonable to disregard the mean and median values using all the data points in the sample.
- c. Refer to the Note 1 on page 1 of 4. Describe the nature of the debt instruments and provide the respective yields, and the dates the yields were calculated that were used as the basis for rejecting cost of equity returns below 8 percent.

Response

- a. There is a relationship between risk and the required return on all financial assets. For the more risky asset class of common stocks, these returns must exceed the yields available on less risky corporate bonds. If an inadequate premium is indicated from the spread observed between a DCF calculated return and the yield on a corporate bond, then the DCF calculation provides an invalid return on a common stock in compensation for the addition risk of common equity. After that threshold return is achieved, all remaining DCF calculations provide a valid measure of an equity cost rate.
- b. The model that was employed in Schedule 9 of Exhibit No. PRM-1 was taken directly from the FERC opinions noted (see the response to Item No. 48 of the Second Data Request of the Commission Staff). The specification of this model prescribed the use of the midpoint return.

Witness: Paul R. Moul

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

- c. The nature of the debt instrument is the yield on A-rated public utility bonds. Mr. Moul determined that the prospective yield in this regard is 6.50% (see Moul Testimony at pages 35 through 38). The implied minimum differential in this regard would be 1.50% for a DCF calculation to provide a valid indication of the cost of equity.

KENTUCKY POWER COMPANY
American Electric Power
SECOND DATA REQUESTS OF COMMISSION STAFF
Case No. 2005-00341

Item No. 48

Refer to the Moul Testimony, pages 32 and 33, and the "Source of Model" reference on Exhibit No. PRM-1, Schedule 9, page 1 of 4. Provide copies of the FERC opinions cited.

Response

The requested orders are attached.

Witness: Paul R. Moul

92 FERC ¶ 61,070

UNITED STATES OF AMERICA
FEDERAL ENERGY REGULATORY COMMISSION

OPINION NO. 445

Southern California Edison Company

Docket Nos. ER97-2355-000,
ER98-1261-000 and ER98-
1685-000

OPINION AND ORDER
AFFIRMING IN PART, VACATING IN PART, AND
REVERSING IN PART, INITIAL DECISION

Issued: July 26, 2000

FERRO DOCKETED

JUL 26 2000

000727-0463-1

UNITED STATES OF AMERICA
FEDERAL ENERGY REGULATORY COMMISSION

OPINION NO.445

Southern California Edison Company

Docket Nos. ER98-2355-000
ER98-1261-000 and ER98-
1685-000

OPINION AND ORDER
AFFIRMING IN PART, VACATING IN PART, AND
REVERSING IN PART, INITIAL DECISION

APPEARANCES

Gary A. Morgans, Bruce J. Barnard, Michael D. Mackness, Jennifer Key, and Edward Twomey for Southern California Edison Company;

Bonnie S. Blair for Cities of Anaheim, Azusa, Banning, Colten and Riverside, California;

Alan I. Robbins, Elisa J. Grammar, and Mark D. Urban for California Department of Water Resources;

Arnold Fieldman, Channing D. Strother, and David B. Brearley for the City of Vernon;

Harvey Y. Morris and Peter Arth, Jr., for Public Utilities Commission of the State of California;

Edward Berlin, David Ruben, and Michael Ward for California Independent System Operator Corporation;

Lisa G. Dowden and Sarah Weinberg for Northern California Power Agency;

Mark D. Parizio for Pacific Gas and Electric Company;

Michael Yuffee and Joel Newton for Sacramento Municipal Utility District;

James D. Pembroke, Wallace L. Duncan, Michael Postar, Lisa Gast, and Diana Mahmud
for Transmission Agency of Northern California, The Metropolitan Water District
of Southern California, Modesto Irrigation District, City of Santa Clara, California
City of Redding, California, M-S-R Public Power Agency, and Trinity County
Public Utility District; and

Linda Lee, Stanley A. Berman, Jo Ann Scott, Janet Jones, Laura K. Sheppard, and
Richard L. Miles for the trial staff of the Federal Energy Regulatory Commission

UNITED STATES OF AMERICA
FEDERAL ENERGY REGULATORY COMMISSION

Before Commissioners: James J. Hoecker, Chairman;
William L. Massey, Linda Breathitt,
and Curt Hébert, Jr

Southern California Edison Company

Docket Nos. ER97-2355-000,
ER98-1261-000, and ER98-
1685-000

OPINION NO.445

OPINION AND ORDER
AFFIRMING IN PART, VACATING IN PART, AND
REVERSING IN PART, INITIAL DECISION

(Issued July 26, 2000)

I. Introduction

This case is before the Commission on exceptions to an Initial Decision issued March 31, 1999.¹ For the reasons set forth below, we will affirm in part, vacate in part, and reverse in part, the Initial Decision.

II. Procedural Background

On March 31, 1997, Southern California Edison Company (SoCal Edison) filed, in Docket No. ER97-2355-000, a Transmission Owner (TO) Tariff, for utility-specific rates to be charged for transmission service on its facilities under the operational control of the California Independent System Operator (California ISO). In the same filing, SoCal Edison also submitted a Distribution Access (DA) Tariff for transmission service over its distribution facilities that are not part of the California ISO grid. In an order issued by

¹Southern California Edison Company, 86 FERC ¶ 63,014 (1999) (Initial Decision).

Docket Nos. ER97-2355-000, et al. -2-

the Commission on December 17, 1997,² we accepted SoCal Edison's TO and DA Tariffs, for filing, suspended them, and permitted them to become effective, subject to refund, on the date the California ISO began operation. We also set the proposed tariffs for hearing.

On December 31, 1997, SoCal Edison filed, in Docket No. ER98-1261-000, proposed revisions to its TO Tariff to add a surcharge of \$.00009/kWh for a one-year period, to recover \$6.7 million in costs associated with its abandoned Devers-Palo Verde 2 project. On January 29, 1998, SoCal Edison filed, in Docket No. ER98-1685-000, proposed revisions to its TO Tariff to correct what it claimed were computational errors and omissions in the development of the rates set for hearing in the December 17 Order. In separate orders issued by the Commission on February 25, 1998,³ and March 30, 1998,⁴ we set SoCal Edison's proposed tariff revisions for hearing and consolidated these filings with SoCal Edison's pending proceeding in Docket No. ER97-2355-000.⁵

Prior to hearing, a number of issues initially set for hearing were resolved. First, the rate-effective period applicable to SoCal Edison's proposed cost-based rates for ancillary services was narrowed by the Commission's ruling in Docket No. ER98-2843-001, in which we granted market-based rate authority to all entities providing ancillary services in California, effective November 3, 1998.⁶ As such, SoCal Edison's proposed cost-based rates for ancillary services in this proceeding are only for a locked-in period, April 1, 1998 through November 2, 1998. In addition, the parties filed a stipulation with

²Pacific Gas and Electric Company, et al., 81 FERC ¶ 61,323 (1997) (December 17 Order), order on reh'g, 82 FERC ¶ 61,324 (1998).

³California Independent System Operator Corporation, et al., 82 FERC ¶ 61,174 (1998).

⁴San Diego Gas & Electric Company, et al., 82 FERC ¶ 61,324 (1998).

⁵On February 6, 1998, the Chief Administrative Law Judge severed issues concerning non-rate terms and conditions from rate issues, and assigned the SoCal Edison's TO Tariff and DA Tariff filing to the Presiding Judge. See Pacific Gas & Electric Company, et al., 82 FERC ¶ 63,010 (1998).

⁶AES Redondo Beach, L.L.C., et al., 85 FERC ¶ 61,123 (1998) (AES).

Docket Nos. ER97-2355-000, et al. -3-

the Presiding Judge, which the Presiding Judge accepted, fully resolving six issues originally set for hearing.⁷

An evidentiary hearing on all remaining issues commenced on September 15, 1998. Following the hearing and the filing of initial and reply briefs, the Presiding Judge issued the Initial Decision. Briefs on exceptions were filed by SoCal Edison, the Commission's trial staff (trial staff), the California ISO, the Department of Water Resources of the State of California (DWR). Briefs opposing exceptions were filed by SoCal Edison, trial staff, DWR, the Northern California Power Agency (NCPA), the Cities of Anaheim, Azusa, Banning, Colton, and Riverside, California (Cities), the Public Utilities Commission of the State of California (California Commission), and the City of Vernon (Vernon).

IV. Discussion

A. Issues Identified and Resolved by the Initial Decision

The Initial Decision identified and resolved 17 issues. Of these issues, we will summarily affirm Issue Nos. 1-3, 5, 8, 11-12, 14-15, and 17; and vacate as moot Issue Nos. 9-10, and 13, in part. The remaining issues (Issue Nos. 4, 6-7, 13, and 16) are discussed below.

B. Summary Affirmance Issues

No party excepted to the Presiding Judge's disposition of Issues Nos. 1-3, 5, 14-15, and 17. Specifically, the Presiding Judge ruled (and no party now contests) that: (1) SoCal Edison's reliance on a 45-day cash working capital allowance in rate base is reasonable, subject to the adjustments discussed elsewhere in the Initial Decision (Issue No. 1); (2) SoCal Edison's claimed rate base for plant held for future use, Account 105, (Issue No. 2),⁸ and for construction work in progress, Account 107, (Issue No. 3), should be addressed in a compliance filing to be made by SoCal Edison to demonstrate that SoCal Edison's Account 105 and Account 107 costs do not recover costs already included

⁷Initial Decision, 86 FERC at 65,136 (citing the following issues: abandoned plant; rate base adjustments; South Georgia adjustments; depreciation; revenue credits for wholesale transmission and power sales agreements; and the divisor for wholesale and access charges).

⁸Our ruling includes the requirement that SoCal Edison's compliance filing must demonstrate that such plant is not also recorded in Account 101.

Docket Nos. ER97-2355-000, *et al.* -4-

in Account 101, electric plant in service; (3) the California Commission's proposal for the disposition of refunds to retail customers should be followed, in the event a lower transmission revenue requirement than that proposed by SoCal Edison is found just and reasonable (Issue No. 5); (4) the term of the TO Tariff may be superceded by the new California ISO Tariff, but in any event, does not need not be addressed in this proceeding (Issue No. 14); (5) SoCal Edison's load dispatching expenses included in Account 561 are incurred by SoCal Edison for the benefit of all users of the transmission system and should therefore be allowed, as claimed (Issue No. 15); and (6) Vernon's proposal allowing ratepayers to recover a share of the gains realized by SoCal Edison from the sale of its oil and gas generating plants was not supported and should be rejected (Issue No. 17).

We find that the Presiding Judge's rulings on these issues were well reasoned and fully supported by the record. Accordingly, these rulings are hereby summarily affirmed. We also summarily affirm the ruling of the Presiding Judge: (1) accepting rolled-in rates for the TO Tariff wholesale access charge (Issue No. 8); (2) rejecting the proposal for time-of-use transmission rates (Issue No. 11); and (3) accepting the DA Tariff rate design (Issue No. 12). We find that the Initial Decision properly decided these issues on the grounds set forth in the Initial Decision. We therefore deny the exceptions on these issues asserted by SoCal Edison (as to Issue No. 8) and DWR (as to Issue Nos. 11-12).

C. Vacated Issues

We will vacate the Initial Decision as to those issues concerning membership rights and incentives to join the California ISO (Issue Nos. 9, 10, and 13).⁹ On March 31, 2000, in Docket No. ER00-2019-000, the California ISO filed Amendment No. 27 to its tariff to address these issues. Amendment No. 27 proposes a new methodology for recovering, through a Transmission Access Charge (TAC), the embedded cost of transmission facilities comprising the California ISO-controlled grid. In our order issued May 31, 2000, we accepted for filing, suspended, and set for hearing the proposed TAC methodology and related tariff revisions.¹⁰ Given these changed circumstances, the issues litigated in this proceeding relating to parties joining the California ISO are rendered moot. Therefore, we will vacate the Initial Decision

⁹These incentives include, among other things, removal of the self-sufficiency test, which in turn eliminates the Non-Self Sufficiency Access charge.

¹⁰See *California Independent System Operator Corp.*, 91 FERC 61,205 (2000). We also held the hearing in abeyance pending efforts at settlement and established settlement judge procedures.

Docket Nos. ER97-2355-000, et al. -5-

regarding these issues, specifically, the appropriate billing determinants to be used for SoCal Edison's Non-Self Sufficient Access charge (Issue No. 9), whether a monthly versus an hourly rate should be used for SoCal Edison's Non-Self Sufficient Access charge (Issue No. 10), and all issues relating to customer credits for participating transmission owners (Participating TOs) (Issue No. 13).¹¹

- D. Whether the Presiding Judge Properly Determined that Non-Participating TOs Should Receive Credits for their Customer-Owned Transmission Facilities

Initial Decision

At hearing, Vernon and Cities (collectively Municipals) argued that as non-Participating TOs they should receive network customer credits against their Access Charges for their transmission facilities that are integrated with SoCal Edison's transmission system. Prior to restructuring, the creation of the California ISO, and SoCal Edison's filing of its TO Tariff, the Municipals were receiving an implicit credit for their customer-owned transmission facilities under their Intergrated Operating Agreements (IOAs) through hub and spoke pricing. In late 1996 and early 1997, as a result of the California restructuring process, the parties negotiated Restructuring Agreements, creating the current Transmission Service Agreements (TSAs), and terminated the IOAs. Under the TSAs, Municipals still pay for transmission solely within SoCal Edison's 230 kV hub network and not for SoCal Edison's spokes which generally parallel Municipals' transmission facilities. At hearing, Municipals argued that after their TSAs expire it will be unfair to take service under the TO Tariff using rolled-in pricing.¹²

SoCal Edison, the California ISO, and trial staff disagreed, relying on Florida Municipal Power Agency v. Florida Power & Light Company¹³ and Orders Nos. 888 and 888-A. These parties argued that the Municipals' facilities are not integrated with the California ISO-controlled grid, which now includes SoCal Edison's transmission facilities, and therefore network customer credits should be denied. They further argued

¹¹That portion of Issue No. 13 which addresses credits for non-participating TO's has not been rendered moot. The exceptions raised with respect to this issue, therefore, are addressed below.

¹² The TSA expiration dates differ for each agreement, with some TSAs terminating as early as December 31, 2002.

¹³ 67 FERC ¶ 61,167 (1994) (FMPA), reh'g denied, 74 FERC ¶ 61,006 (1996).

Docket Nos. ER97-2355-000, et al. -6-

that the only relevant test for integration under the restructured California ISO framework is if the California ISO has operational control and scheduling rights for the use of the transmission facilities.

The Presiding Judge rejected these arguments and found that the Municipals' facilities provide substantial support to the California ISO-controlled grid and that the Municipals act functionally as network service customers, meeting the Commission's requirements for network customer credits. On the matter of whether the Municipals should receive a network customer credit as Non-Participating TOs, the Presiding Judge found that the elimination of the implicit credits with the expiration of the TSAs would be unjust and unreasonable. The Presiding Judge ruled that SoCal Edison must modify the proposed wholesale wheeling access charge to permit the Municipals to pay hub-only costs instead of rolled-in costs once their TSAs expire.

Exceptions

SoCal Edison, the California ISO and trial staff filed exceptions. SoCal Edison and trial staff argue that the rates and term of the TSAs were the result of negotiation by the affected parties for the purpose of implementing restructuring, and that the Initial Decision has the effect of improperly extending these existing agreements beyond their negotiated contract terms. SoCal Edison also argues that the Presiding Judge's ruling on this issue undermines the ruling accepting rolled-in rates by making exceptions for the Municipals. Finally, SoCal Edison contends that the continuation of the TSAs beyond their negotiated terms unduly discriminates against the other users of the transmission system, including SoCal Edison's retail customers, who will have to pay higher rates when the current TSAs expire for the same service.¹⁴

The California ISO adds that because no party to this proceeding proposed continuation of the sub-functional (hub and spoke) rates, they were not a subject of discussion during the hearing, and there is no record evidence of the impact of such rates on other market participants. The California ISO concludes that under these circumstances, the justness and reasonableness of these rates was unsupported.

Cities and Vernon oppose these exceptions. Cities states that the Initial Decision does not extend the Cities' current contract rights, nor does the Initial Decision rely on the TSAs in reaching the conclusion that credits for the Municipals are appropriate. Cities argue that the Presiding Judge's findings were based on proper ratemaking principles and are independent of the contractual arrangements embodied in the TSAs and Restructuring

¹⁴ SoCal Edison's Brief on Exceptions, at pp. 62-65.

Docket Nos. ER97-2355-000, et al. -7-

Agreements. Vernon adds that SoCal Edison has proposed a new rate methodology in this proceeding which the Presiding Judge modified to grant customer credits. Vernon also disagrees with the assertions made by SoCal Edison and trial staff that the Presiding Judge has extended the existing contracts beyond their negotiated term, stating that the Presiding Judge's determination has only modified the proposed rates to incorporate the previous TSA's sub-functional rates.

Discussion

Although we have vacated the issue of customer credits for Participating TOs due to the ISO's TAC filing, in Docket No. ER00-2019-000, specifically the proposal to eliminate the non-self sufficiency test,¹⁵ we will discuss here the issue of customer credits for non-Participating TOs.

FMPA, Order No. 888, and Order 888-A, all require that for facilities to be considered integrated, the transmission provider must be able to provide transmission service to itself or other transmission customers over these facilities. As of the start-up of the California ISO, SoCal Edison no longer served as the transmission provider. Under these circumstances, until and unless the Municipals join the California ISO and turn over control of their facilities to the California ISO, the California ISO can have no operational control over Municipals' facilities. If the California ISO has no operational control over these facilities, it can not use them to provide transmission service to its customers. In fact, the California ISO would not even be able to transmit power over the customer facilities to the Municipals.

The Presiding Judge's ruling gives the benefit of California ISO membership without assigning any corresponding responsibilities to the Municipals. The result of this ruling is that other users of the California ISO grid would pay for the implicit credit, but would not be able to use the facilities. In addition, the Presiding Judge's ruling would require the rolled-in rate for other users to be modified each time a TSA expires, creating a lack of uniformity in rates over several years. In order for the Municipals to receive credits for their facilities, they must join the California ISO and thereby allow scheduling and control of the facilities by the transmission provider.

In addition, we find that the Presiding Judge improperly applied the terms and conditions of a negotiated contract to the proposed wholesale wheeling access charge. As noted by Cities' witness, the parties "mutually agreed in the Restructuring Agreements to terms and conditions under which the IOAs would terminate and the Cities will make the

¹⁵See section C supra.

Docket Nos. ER97-2355-000, et al. -8-

transition to independent operation in the restructured market".¹⁶ The terms and conditions of the Restructuring Agreements were negotiated as a package with the expectation that the Municipals would eventually be able to operate independently. The Presiding Judge's ruling acts to sever the expiration term of the contract from the other terms and conditions mutually agreed upon by the parties, and would have the effect of abrogating the parties' agreement, without a reasonable basis for doing so. Therefore, we reverse the Presiding Judge's ruling that the implicit credit contained in the TSA's should be continued in the wholesale wheeling access charge.

E. Whether the Presiding Judge Properly Determined SoCal Edison's Rate of Return on Common Equity

Initial Decision

The Initial Decision declined to adopt the rate of return on common equity (ROE) proposed by SoCal Edison (11.6 percent) or trial staff (8.71 percent). The Initial Decision also accepted, in part, and rejected, in part, the methodologies used by these parties for calculating their respective ROEs. Based on the Presiding Judge's application of a two-stage discounted cash flow (DCF) formula which the Presiding Judge found to be consistent with the Commission's recent precedents in natural gas pipeline company cases,¹⁷ the Presiding Judge calculated an ROE for SoCal Edison of 9.68 percent.

The Initial Decision found that the ROE recommendations made by SoCal Edison and trial staff differed significantly, due to the differing methodologies advanced by these parties to calculate SoCal Edison's ROE. These differences included: (1) trial staff's stand alone analysis of SoCal Edison versus SoCal Edison's analysis of a proxy group; (2) trial staff's use of a DCF analysis alone versus SoCal Edison's reliance on a DCF/risk premium analysis; (3) SoCal Edison's reliance on the gross domestic product (GDP) for the long-term growth factor in the DCF analysis versus trial staff's use of DRJ industry data; and (4) the use or rejection of adjustments based on flotation costs and risk assessments.

¹⁶ Vernon's Brief Opposing Exceptions, at pp. 43-44.

¹⁷ Initial Decision, 86 FERC at 65,143, citing Williston Basin Interstate Pipeline Company, 50 FERC ¶ 61,284 (1990) (Williston), vacated on other grounds, 931 F.2d 948 (D.C. Cir. 1991); Northwest Pipeline Corporation, 79 FERC ¶ 61,309 (Opinion No. 396-B), reh'g denied, 81 FERC ¶ 61,036 (1997) (Opinion No. 396-C); and Transcontinental Gas Pipe Line Corporation, 80 FERC ¶ 61,157 (1997) (Opinion No. 414), reh'g, 84 FERC ¶ 61,084 (1998) (Opinion No. 414-A).

Docket Nos. ER97-2355-000, et al. -9-

The Presiding Judge concluded that in performing the DCF analysis in this case, the proxy group advanced by trial staff was appropriate because it is the Commission's preferred approach for natural gas pipeline companies and because "[t]he same logic should apply to electric companies."¹⁸ The Presiding Judge also held that a DCF analysis rather than a risk premium analysis, or a combination thereof, was appropriate because, among other reasons, it was consistent with Commission policy. In addition, the Presiding Judge accepted the use of the Institutional Brokers Estimation System (IBES) growth projections for the short-term growth factor in the DCF model and held that SoCal Edison's recommended use of GDP data, as a long-term growth factor, was appropriate because it was consistent with the Commission's rulings in Williston and Opinion No. 396-B.¹⁹ Finally, the Presiding Judge chose the median return from the zone of reasonableness of the proxy group of companies he relied on to calculate his ROE, without an adjustment for flotation costs, based on his assessment of SoCal Edison's business and financial risks.

Exceptions

Exceptions were filed by SoCal Edison and trial staff. SoCal Edison argues that the Presiding Judge's ROE of 9.68 percent "fails to reflect the significant risks that [SoCal Edison] faces in the restructured electric utility environment, and reduces [SoCal Edison's] ROE substantially below levels previously allowed by the [California Commission] on the same assets for the same service."²⁰ SoCal Edison also claims that in addition to the DCF model, use of a risk premium analysis is appropriate because: (1) it is widely used and relied upon; and (2) the bond yields, on which the analysis is based, reflect investors' perceptions on a forward-looking basis.

SoCal Edison also objects to the Presiding Judge's rejection of its proxy group. SoCal Edison states that the companies included in trial staff's proxy group, which the Presiding Judge relied upon, have a lower risk profile than SoCal Edison. SoCal Edison also takes issue with the Presiding Judge's reliance on the Commission's natural gas pipeline precedents for the weighting to be given the short and long-term dividend growth rates, as used in the DCF formula to calculate "g." While in these precedents, the

¹⁸Id. at 65, 141.

¹⁹The Presiding Judge also determined that the short-term growth component should be given a two-thirds weight, and the long-term component a one-third weight, consistent with the Commission's recent natural gas pipeline company cases.

²⁰SoCal Edison's Brief on Exceptions, at 7.

Docket Nos. ER97-2355-000, et al. -10-

Commission gave a two-thirds weighting to short-term growth and a one third weighting to long-term growth, SoCal Edison claims that the Presiding Judge failed to explain why this same weighting would be appropriate in the case of an electric utility.

Trial staff asserts as error the Presiding Judge's decision not to use the long-range growth forecast of the electric industry's return on total capital, as published by Data Resources Inc. (DRI), for the long-term projection of growth in the DCF model. Trial staff also asserts as error the Presiding Judge's failure to consider company-specific data in the form of a stand-alone DCF in determining SoCal Edison's ROE.

Order Establishing Further Procedures

On September 17, 1999, the Commission issued an "Order Establishing Further Procedures On Issue Of Rate of Return on Common Equity." ²¹ In the September 17 Order, the Commission held that it would be in the public interest to consider additional arguments in this proceeding on the issue of SoCal Edison's ROE "[i]n light of the possible risks associated with the transfer of operational control of facilities to the California ISO, and the potential increase, since the end of the hearing, in the number of public utilities that face similar risks. . . ." The September 17 Order permitted interested parties to file initial and reply comments on these issues. ²²

Initial Comments

Initial Comments were timely filed by the California Electricity Oversight Board (Board); trial staff; the California Commission; the Sacramento Municipal Utility District (SMUD); and SoCal Edison. In addition, a motion for leave to file initial comments one day out of time was filed by Pacific Gas and Electric Company (PG&E), and motions for late intervention and comments were filed by Edison Electric Institute (EEI), the Electricity Consumers Resources Council (ELCON) and the American Iron and Steel Institute (AISI); and the Midwest ISO Participants (ISO Participants). ²³

²¹Southern California Edison Company, 88 FERC ¶ 61,254 (1999) (September 17 Order).

²²As required by the September 17 Order, Initial Comments were filed on November 1, 1999. Reply Comments were filed December 1, 1999.

²³Pursuant to Rule 214 of the Commission's Rules of Practice and Procedure, 18 C.F.R. § 385.214 (2000), we will grant the unopposed motions to intervene filed by EEI,
(continued...)

Docket Nos. ER97-2355-000, et al. -11-

SoCal Edison submits an updated ROE analysis, in its comments, in which it updates both its DCF study as well as its two risk premium analyses. These updated analyses are based on data for the period April 1999 through September 1999 and support, in SoCal Edison's view, an ROE in this case of at least 11.6 percent. SoCal Edison explains that this recommended ROE is based on the high end of the zone of reasonableness indicated by SoCal Edison's DCF analysis and is supported by a finding that SoCal Edison faces significant risks attributable to its joining the California ISO.

In assessing the risks it faces, SoCal Edison asserts that other industries that have experienced similar unbundling and partial deregulation should be studied, including the telecommunications and natural gas pipeline industries. SoCal Edison states that in these industries, there is clear evidence that unbundling one component of a previously integrated company can increase the risk attributable to the other components of the company's business. SoCal Edison also argues that in setting its ROE in this case, the Commission should consider the broader policy issue it discussed in the RTO proceeding, i.e., the option of using ROEs to give electric utilities an incentive to make investments in new transmission facilities.

ISO Participants, PG&E, and EEI argue that higher ROEs for the electric utility industry as a whole are necessary because in the restructured market, electric utilities face an increased risk of non-recovery of their transmission revenue requirements. EEI points out that while higher ROEs may mean higher direct costs for consumers, it will mean an avoidance of the far more significant indirect costs that could be incurred if utilities are not given the proper incentives to participate fully in the restructured market. ISO Participants add that the DCF analyses of integrated electric utilities may not reflect the risks associated with RTOs because the earnings growth forecasts for vertically integrated companies do not reflect transmission-only growth forecasts, nor do they reflect the increased financial and operational risks associated with joining an RTO. PG&E asserts that there are significant regulatory risks associated with a transfer of jurisdiction from the California Commission to the Commission, and that an exclusive reliance on a DCF analysis using electric utilities as a proxy group significantly understates the risks that SoCal Edison faces, because the electric utilities that comprise this proxy group are undergoing so much change at the present time.

Trial staff, the California Commission, the Board, ELCON, and AISI assert a different position on these issues. Trial staff argues that there is no evidence that SoCal

²³(...continued)

ELCON, AISI, and the ISO Participants. We will also accept the initial comments filed one day out of time by PG&E.

Docket Nos. ER97-2355-000, et al. -12-

Edison has become exposed to any new risks following the close of the record in this case, and suggests that SoCal will fully recover its stranded generation costs and plans to make significant new generation investments. Trial staff also cites evidence that the stock value of SoCal Edison's parent has and will continue to out-perform the electric utility averages. In addition, trial staff states that SoCal Edison itself has performed well since the advent of retail unbundling and intends to make substantial investments in its transmission and distribution network ²⁴

The California Commission and the Board state that any increased risks facing SoCal Edison as a result of its participation in the California ISO were fully addressed by the California legislature in Assembly Bill 1890 (AB 1890), and that SoCal Edison retains the right to file section 205 rate cases at the Commission to recover its transmission revenue requirements.

ELCON, AISI and SMUD agree with the general thrust of these arguments. They argue that SoCal Edison's risks have been significantly reduced since its restructuring, and that its credit rating will actually improve as a result of its membership in the ISO, given its ability to recover its stranded costs. However, because an immediate reduction in ROEs for other utilities may act as a disincentive to their membership in RTOs, ELCON and AISI support the allowance of a grace period, during which utilities joining RTOs will be permitted to retain their current ROEs. SMUD argues that an artificially-inflated ROE is contrary to sound, cost-based ratemaking practices, and believes that SoCal Edison does not have increased risk associated with its participation in the California ISO.

Reply Comments

Reply comments were timely filed by ELCON; SoCal Edison; SMUD; the Metropolitan Water District of Southern California (Metropolitan); the California Commission; and trial staff. Trial staff and SMUD note, in their reply comments, that many of the arguments raised by SoCal Edison and others, in support of raising SoCal Edison's ROE in this case, address issues which have no bearing on the issues identified by the Commission in the September 17 Order. Trial staff further points out that other

²⁴Trial staff does note, however, that following the close of the record in this case, changes in the financial markets have occurred, which would justify an increased ROE for SoCal Edison over the figure advanced by trial staff at hearing. Specifically, the 8.71 percent return initially recommended by trial staff should be adjusted upward to 9.47 percent, based on the updated data on which trial staff relies and the same methodology previously utilized by trial staff's witness.

Docket Nos. ER97-2355-000, et al. -13-

issues raised by these parties may have a bearing on other utilities or other industries, but have not been shown to have a bearing on the electricity market in California, or on SoCal Edison, specifically. Trial staff also takes issue with SoCal Edison's argument that the California ISO has no financial incentive in maximizing the company's profits. Trial staff claims that this risk, if it existed, would already be reflected in investors' expectations. Metropolitan also asserts that this risk is overstated and that it overlooks the many benefits conferred upon SoCal Edison as a result of its membership in the California ISO.

The California Commission also disputes SoCal Edison's claim that it risks less growth in its regulated business. The California Commission notes that SoCal Edison's own president has forecasted a substantial growth in its service territory. The California Commission also disputes SoCal Edison's claim that a higher ROE is necessary in order to further expand the transmission grid, pointing to other cases approving lower ROEs for utilities who are nonetheless pursuing expansion projects.

In its reply comments, Metropolitan urges the Commission to set SoCal Edison's ROE in this case based solely on SoCal Edison's electric transmission business. Metropolitan also urges the Commission not to use the instant proceeding to announce any new policies regarding appropriate ROEs for utilities who voluntarily join an RTO pursuant to Order No. 2000. Metropolitan points out that because the California ISO was not voluntarily established, it does not fit the new paradigm contemplated by Order No. 2000. SMUD concurs with Metropolitan on this point.

ELCON takes issue with EEI's conclusion that restructuring will enhance the risk faced by transmission owners. ELCON asserts, to the contrary, that restructured transmission services, because they will be regulated, will continue to qualify for a fair ROE. ELCON also states that in a restructured environment, transmission owners will no longer be burdened by the substantial risks associated with generation.

SoCal Edison's reply comments take issue with the contention that it is seeking a premium ROE as a reward for its having joined the California ISO. SoCal Edison argues that the ROE it is seeking is fully commensurate with the risks it faces. SoCal Edison also takes issue with those comments addressing such issues as retail restructuring, generation, distribution and stranded cost recovery. SoCal Edison asserts that the issue for review, pursuant to the September 17 Order, are not these issues, but the risk that California ISO membership imposes on SoCal Edison's transmission business.

Docket Nos. ER97-2355-000, et al. -14-

Discussion

The record in this proceeding was reopened for the purpose of considering additional evidence and arguments on ROE. As noted above, numerous comments were received, including the submission of revised DCF analyses by SoCal Edison and trial staff, and new DCF analyses submitted by SMUD and PG&E. These parties developed their ROE recommendations using either a DCF or a risk premium analysis or a combination of the two. The DCF analyses submitted in the supplemental record are similar to both the DCF analyses submitted by SoCal Edison and trial staff in the original proceeding and the DCF analysis adopted by the Presiding Judge. Each of these analyses relies on a weighted averaging of a short-term and a long-term growth rate, and purports to comply with the Commission's two-step DCF methodology, as set forth in Opinion No. 396-B.

The Commission, to date, has not expressly addressed the differing approaches taken in setting ROEs for gas pipelines and for electric utilities. This proceeding, however, presents the Commission with its first opportunity to calculate an ROE for an electric utility company where the positions advocated by the parties, and the record evidence contains both short-term and long-term growth data, consistent with our latest formulation of a two-step DCF methodology for natural gas pipeline companies.²⁵ The issue presented here, therefore, is whether the Commission's preferred DCF methodology for natural gas pipeline companies should be applied, without variation, to an electric utility company, in place of the Commission's standard, constant growth DCF model, previously relied upon by the Commission in calculating an ROE for an electric utility company.²⁶

As noted above, the Presiding Judge applied the two-step DCF model currently used by the Commission in natural gas pipeline cases, reasoning, among other things, that

²⁵See, e.g., note 10 *supra*. The Commission's preferred approach in both gas pipeline and electric utility proceedings, is to use a DCF methodology to calculate the ROE. As discussed below, however, the two policies have diverged in how they determine the appropriate growth rate used in the DCF model.

²⁶See, e.g., *Southern California Edison Company*, 56 FERC ¶ 61,003 (Opinion No. 362), *order on reh'g*, 56 FERC ¶ 61,117 (1991) (Opinion No. 362-A); *Connecticut Light & Power Co.*, 43 FERC ¶ 61,508 (1988), *Jersey Central Power & Light Co.*, 77 FERC ¶ 61,001 (1996), *Southwestern Public Service Co.*, 83 FERC ¶ 61,138 (1998), *Appalachian Power Co.*, 83 FERC ¶ 61,335 (1998) (*Appalachian*), and *Consumers Energy Co.*, 85 FERC ¶ 61,100 (1998).